TDB Trends Research (Research & Summary for January 2018)

Domestic business confidence marked a new record high

 \sim Economic DI of 51.1, improvement for eight consecutive months \sim

(Companies researched: 23,089; Valid responses: 10,161; Response rate: 44.0%; Survey start date: May 2002)

<Overview of January 2018: Expansion>

The economic diffusion index (DI) in January 2018 was 51.1, up 0.2 points from the previous month, and an improvement for eight consecutive months. This DI marks a record high since the commencement of the research in February 2002. (The highest DI in the past was 51.0 in March 2014). The domestic economy continued to expand through an increase in seasonal demand because of the cold snap, in addition to the strong manufacturing industry, especially of machinery.

<Future outlook: Expansion continues>

The expansion in the domestic economy is expected to continue, with a continuing strong corporate sector performance, such as in exports and capital investments.

By industry: Three industries, such as "manufacturing" and "services," marked record highs.

By size: While business confidence of "SMEs" marked a new record high, there was a negative impact due to a shortage of workers.

By region: Of the ten regions, three regions and ten prefectures set new record highs.



*: Economic DIs are calculated based on the structural ARIMA model, in which economic statistics are incorporated to the ARIMA model

e-mail: keiki@mail.tdb.co.ip

Economic Diffusion Index (Economic DI)1/2

	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Ratio to the PrFDious Month
Total	45. 2	45.4	46.2	46.5	46.5	46.8	47.6	47.7	48.4	49.1	50.0	50.9	51.1	0.2
Large Firms		48.3	48.9	49.4	49.9	49.8	50.3	50.5	51.3	51.6	52. 1	53.0	53. 2	0.2
Small to Medium-sized Firms		44.6	45.4	45.7	45.6	46.0	46.8	47.0	47.7	48.5	49.4	50.4	50.5	0.1
Micro Firms	43.5	44. 1	44. 4	44. 5	44. 4	44. 4	45.6	45. 7	46.7	47.6	48. 7	49.8	49.6	▲ 0.2

		Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Ratio to the PrFDious Month
Agriculture,Forest	Agriculture, Forestry, Fisheries			45.5	47.0	45.4	45. 3	44. 9	44. 5	45.6	47.5	46.7	49.2	47. 1	▲ 2.1
Finance		46. 4	45.5	45.6	46.0	46.4	46.3	47.2	46.8	48.0	47.9	49.0	48.9	49.6	0. 7
Construction		49. 2	49.5	49.3	49.0	49.5	49.5	50.4	50.7	51.7	52.7	53. 7	54. 2	54.0	▲ 0.2
Real Estate	Real Estate		49.9	49.4	49.7	50.7	49. 4	49.6	49.3	49.9	50.9	50.3	51.3	52.3	1.0
	Food,BEWerages,Livestock Feed	41.9	42.1	42.7	43.0	42.6	43.5	43.5	42.9	43.0	42.8	42. 9	44.8	44.0	▲ 0.8
	Textile, Textile Products, Clothing		37.7	38.6	38.8	39.4	37.8	37.9	38. 4	37.7	38.6	39.6	42.0	39. 1	▲ 2.9
	Construction Materials, Furniture, Ceramics, Stone and Clay Products	43. 3	42.8	43.2	42. 4	43.4	43. 4	45.3	45. 9	45.6	47.0	46.8	48.0	46.8	▲ 1.2
	Pulp, Paper and Paper Products	43.3	42.0	42.0	42. 9	42.5	43.4	43.8	41.9	44.4	46.6	45.6	48.7	46.6	▲ 2.1
	Publishing, Printing	33. 9	34.6	36.5	35. 6	33.4	35. 1	34. 2	34.6	36.4	35.7	35. 4	35.8	36. 4	0.6
Manufacturing	Chemical	47.5	47.9	48.5	49. 9	50.3	50.2	51.4	50.5	51.8	52.5	53.3	54. 1	53. 9	▲ 0.2
	Steel, Nonferrous Metals, Mining	45.9	46.2	47.0	47.5	47.3	49.6	51.1	51.6	53.0	54.3	56.6	56.3	57. 6	1. 3
	General Machinery	49.9	51.1	52.9	54. 1	54.5	54.8	56.5	56. 2	57.2	59.3	59.3	60.8	62.4	1.6
	Electrical Machinery	46.3	47.1	47.8	48.6	49.3	49.7	50.3	51.5	52.2	53.7	54. 5	55.7	56.9	1. 2
	Transportation Machinery, Equipment	49.5	49.3	52.5	50.3	52.0	52. 7	52.2	54.7	54.8	54.2	58.6	56.9	57. 9	1. 0
	Precision Machinery, Medical Instruments and Equipment	46. 7	49. 4	48. 1	50.0	51.7	51.5	50.4	51.8	51.5	53.2	55. 1	54. 7	57. 4	2. 7
	Other	39. 2	41.3	41.3	40.1	38. 2	38. 5	40.3	39.7	41.6	39.6	40.9	42.6	43.4	0.8
	Total	44.8	45.4	46.3	46.7	46.9	47.5	48.5	48.6	49.4	50.3	51.2	52. 1	52.6	0.5
	Food,BEWerages	40.6	40.4	41.0	41.7	42.7	41.8	42.2	41.3	41.6	41.1	42.4	43.5	42. 9	▲ 0.6
	Textile, Textile Products, Clothing	33. 7	33.4	32.6	34. 7	34.5	35.0	34. 3	34. 2	35.3	35.4	36. 1	37. 4	37. 2	▲ 0.2
	Construction Materials, Furniture, Ceramics, Stone and Clay Products	42. 1	42.6	42.8	41.8	43.2	42.8	43.0	43.8	44. 0	44. 2	45. 1	46. 7	46. 2	▲ 0.5
Wholesale	Paper Products, Stationery, Books	38.6	38. 4	38.3	38. 5	36. 1	38. 4	37.4	35. 7	38.8	38.4	38. 9	38.4	37.6	▲ 0.8
	Chemical	44. 4	42.8	44.5	46.0	45.1	45.3	46.5	47.2	47.5	48.1	48.6	50.7	49.7	▲ 1.0
	Recycled Resources	49. 1	50.0	54.9	49.5	49.0	51.8	49.5	55. 4	52.4	51.6	57.8	58.3	56. 2	▲ 2.1
	Steel, Nonferrous Metals, Mining Products	42. 5	42. 9	44.0	43. 5	41.3	43. 1	45. 1	45.6	46. 2	49.5	50. 5	52. 3	53. 1	0.8
	Machinery, Equipment	44.8	44. 3	45.8	46. 3	46. 1	46.6	48.0	48.2	48.5	49.3	50.9	52. 1	52.3	0.2
	Other	40.1	39. 2	39.9	41.1	42.0	41.4	42. 1	41.3	42.0	42.0	42.7	43.7	43.9	0.2
	Total	42.2	41.8	42.8	43.2	43. 1	43.4	44.2	44.3	44.8	45.5	46.5	47.9	47.8	▲ 0.1

Economic Diffusion Index (Economic DI)2/2

		Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug 17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Ratio to the PrFDious Month
	Food,BEWerages	37. 4	41.5	41.4	39.0	39.9	42.9	41.1	44.3	44.4	42.1	45.2	45.3	44. 1	▲ 1.2
	Textile, Textile Products, Clothing	32.7	29.0	30.9	31.8	33.9	34.4	34.6	35. 1	34.4	37.5	32.7	35.6	41.0	5.4
	Drugs,Sundries	43.5	46.0	44.3	46.0	46.4	44. 4	43.8	46.8	44.2	44.9	46.2	44. 4	46.4	2.0
	Furniture	33.3	38. 1	33.3	35.7	35.7	40.7	39.6	37.5	41.7	40.9	45.0	40.7	43.9	3.2
Retail	Electrical Household Appliances, Information Machinery and Equipment	40. 5	39. 9	43.0	41.7	38. 1	41.9	41.7	44.6	40. 2	43. 9	43. 9	47.7	41.9	▲ 5.8
	Motor Vehicles, Motor Vehicle Parts	43.5	46.3	47.7	41.9	41.5	44.4	44.4	45.5	46.2	45.3	45.6	44.2	49.2	5.0
	Special Merchandise	38.3	39. 1	38.8	38.3	39. 1	39.8	39.7	39.8	39.7	39.6	38.8	41.5	41.9	0.4
	Various Merchandise	42.0	45.3	44.6	44.3	45.0	48.7	46.5	45.8	45.7	46.3	45.7	46.4	46.9	0.5
	Other	45.8	45.8	40.0	40.0	41.7	41.7	38. 9	44.4	46.7	46.7	43.3	50.0	50.0	0.0
	Total	39. 4	40.9	41.1	39.8	40.2	42.1	41.5	42.7	42.2	42.4	42.4	43.4	44.3	0.9
Transportation	on,Warehousing	45.0	43.8	45.6	47.0	46.8	45.7	47.7	48.4	49.0	49.9	50.7	52.5	50.7	▲ 1.8
	Restaurants	42.3	39.0	45.1	45.0	41.1	43.0	43.9	41.9	45.2	45.1	42.9	44.9	45.2	0.3
	Postal, Telecommunications	55.1	52.8	58.3	54. 2	51.3	56.9	55.6	54. 2	59.1	54.5	57.7	56.4	56.1	▲ 0.3
	Electricity,Gas,Water,Heat	50.0	52.4	47.2	52.4	52.4	57.1	52.4	52.8	57.1	58.3	59.5	54.2	60.4	6.2
	Leasing, Rentals	47.9	48.2	50.1	48.9	50.2	50.0	50.6	49.7	52.0	54.2	54.9	55.9	56.9	1.0
	Lodging, Hotels	43.5	45.6	49.4	48.9	49.4	47.9	46.9	47.4	41.7	43.6	51.9	48.0	46.9	▲ 1.1
	Recreation	37.7	37.1	39.2	39. 1	40.9	40.8	40.1	38.3	40.0	39.1	39.0	42.2	41.7	▲ 0.5
	Broadcasting	45.6	47.8	47.8	47.8	46.7	42.9	46.2	47.2	47.2	46.2	44.4	47.6	47.6	0.0
Service	Maintenance,Guarding,Testing	47.4	47.8	48.6	49.4	48.9	49.7	50.2	51.4	51.3	50.3	51.6	50.3	51.5	1.2
	Advertising	38.6	39.8	41.0	42.3	41.8	40.6	41.0	41.9	40.5	43.6	41.8	41.5	46.1	4.6
	Information	54.3	54.8	55.3	56.1	55.6	55.7	56.6	56.1	57.2	57.9	57.6	58.4	59.4	1.0
	Labor Dispatching	54.4	50.8	54.6	55.8	52.3	54.8	54.8	58.6	57.5	58.2	59.0	57.9	58.6	0.7
	Special Services	51.9	51.8	52.6	53.2	52.3	52.3	52.6	53.4	53.2	53.3	53.2	55.5	53.4	▲ 2.1
	Medical,Welfare,Public Health	43.6	44.7	46.4	47.7	47.9	48.3	45.2	46.1	47.4	44.1	47.9	48.3	47.6	▲ 0.7
	Education	46.7	44.4	43.7	41.1	43.5	42.1	42.5	42.5	41.7	41.0	40.5	42.4	45.1	2.7
	Other	47.1	49.6	50.1	50.0	49.3	50.8	50.2	50.5	50.7	50.6	53.9	52.6	51.6	▲ 1.0
	Total	48.8	49. 1	50.4	50.9	50.4	50.7	50.9	51.1	51.5	51.8	52.5	53.0	53.4	0.4
Other		39. 9	40.8	40.2	42.1	41.7	42.2	41.7	42.4	43.6	43.3	47.9	48.2	47.8	▲ 0.4

	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Ratio to the PrFDious Month
Hokkaido	42.2	43.2	43.9	44.3	46. 1	45.7	48.4	48.8	48.6	48.6	48.6	48.4	47.8	▲ 0.6
Tohoku	44. 2	43.6	44.7	45.2	45.4	45.4	45.7	45.4	45.9	45.9	47.2	47.9	46.9	▲ 1.0
kitakanto	44. 9	44. 2	45.4	46.6	46.4	47.0	48.3	47.8	49. 1	50.2	51.2	52. 9	52.3	▲ 0.6
minamikanto	46.3	46.5	47.1	47.4	47.3	47.7	48.2	48.2	49. 1	49.7	50.5	51.3	51.8	0. 5
Hokuriku	43.4	42.8	44.1	44.3	45.3	45.9	47.5	48.0	48.8	49.3	49.0	49.9	49.7	▲ 0.2
Tokai	45.7	45.9	46.6	46.8	46.4	47.3	48.1	48.8	49.2	50.0	51.2	52.5	52.6	0.1
Kinki	43.7	44. 1	45.1	45.2	44.7	44.9	45.6	46.1	46.7	48.0	49.0	50.8	51.1	0.3
Chugoku	44.6	45. 1	46.3	46. 1	46.0	46.5	47.0	47.7	47.8	48.6	50.1	50.6	50.8	0.2
Shikoku	46. 2	46. 5	46. 1	46.9	46.8	47.0	47.0	46.8	48.5	48. 2	48. 5	49.0	49. 4	0.4
Kyushu	48.1	49.0	48.7	49.1	49.5	48.9	49.4	49.4	49.9	50.5	51.3	51.7	51.7	0.0

Appendix

1.Research Subjects(Companies Researched 23,089; Valid responses: 10,161; Response rate: 44.0%)

Appendix

1.Region

Hokkaido	520	Tokai	1,120
Tohoku	634	Kinki	1,699
kitaKanto	739	Chugoku	579
minamikanto	3,254	Shikoku	313
Hokuriku	570	Kyushu	733
•		Total	10,161

2.Industry (10 Industries 51 Lines of business)

Agriculture, For	estry, Fisheries	57
Finance		126
Construction		1,490
Real Estate		303
	Food,Beverages,Livestock Feed	318
	Textile, Textile Products, Clothing	110
	Construction Materials, Furniture, Ceramics, Stone and Clay Products	233
	Pulp, Paper and Paper Products	102
	Publishing, Printing	178
Manufacturing	Chemical	428
3,223	Steel, Nonferrous Metals, Mining	505
	General Machinery	452
	Electrical Machinery	333
	Transportation Machinery, Equipment	101
	Precision Machinery, Medical Instruments and Equipment	72
	Others	83
	Food,Beverages	358
	Textile, Textile Products, Clothing	179
	Construction Materials, Furniture, Ceramics, Stone and Clay Products	342
Wholesale	Paper Products, Stationery, Books	105
3,959	Chemical	272
	Recycled Resources	35
	Steel, Nonferrous Metals, Mining Products	307
	Machinery, Equipment	899
	Others	351

	Food,Beverages	68
	Textile,Textile Products,Clothing	26
	Drugs,Sundries	2:
Retail	Furniture	1
480	Electrical Household Appliances, Information Machinery and Equipment	3
	Motor Vehicles, Motor Vehicle Parts	6
	Special Merchandise	12
	Various Merchandise	4
	Others	
ansportation	n,Warehousing	443
	Restaurants	3
	Telecommunications	1
	Electricity, Gas, Water, Heat	
	Leasing,Rentals	10
	Lodging, Hotels	2
	Recreation	5
Service	Broadcasting	1
1,384	Maintenance, Guarding, Testing	15
	Advertising	10
	Information	43
	Labor Dispatching	5
	Special Services	242
	Medical,Welfare,Public Health	103
	Education	24
	Others	146
thers		48
	m . 1	10.10

3.Size

Large Firms	2,097	20.6%
Small to Medium-sized Firms	8,064	79.4%
micro Firms	2,643	26.0%
Total	10,161	100.0%

2.Research Items

*Business Confidence (current, in 3 months, in 6 months, in 1 year)

*Business Conditions (sales, purchasing and selling unit price, inventory, capacity utilization ratio, number of employees, overtime work hours)

3. Research Period and Methodology

Internet-based survey conducted January 18 – 31 2018

The explanation of the Economic Diffusion Index

Research Purpose/Researched Terms

TDB Economic Trend Research (started from May 2002) is a monthly statistical survey conducted for over 20,000 nationwide corporations on their general business activities including the current condition and future outlook of the industry business performance and operating climate. The primary purpose of such a survey is to assess the current state of Japan's economy.

Selection of the Subject Corporations

Companies of all sizes in all domestic industries are eligible to participate in the survey.

DI Formula

The DI (Diffusion Index) is calculated by attaching a number (in parenthesis in the diagram below) to each of seven possible responses. Then multiplying the percentage of each response by the appropriate number, and adding the results.

Very Bad	Bad	Moderately Bad	Neither Good or Bad	Moderately Good	Good	Very Good
(0)	(1/6)	(2/6)	(3/6)	(4/6)	(5/6)	(6/6)
0	16.7	33.3	DI=50 Dividing point	66.7	83.3	100

A DI over 50 is in the range of "Good." A score under 50 is "Bad." The number 50 is the dividing point ("Neither Good or Bad"). All numbers are rounded off to the hundredth. It should be noted that no weight is given to a company's responses based on its size. Calculations are made according to a "one company, one vote" rule.

For example, all corporations rated 'Very Good'.

DI=6/6x100(%)=100

All corporations rated 'Neither Good nor Bad'.

DI=3/6x100(%)=50

Size Classification

Industry	Large Firms	Small to Medium-Sized Firms (Micro Firms included)	Micro Firms
Manufacturing and	Capital: More than 300 million yen	Capital: Below 300 million yen	
Other Industries*	and	or	No. of Employee: Below 20
	No. of Employee: Over 300	No. of Employee: Below 300	
Wholesale Trade	Capital: More than 100 million yen	Capital: Below 100 million yen	
	and	or	No. of Employee: Below 5
	No. of Employee: Over 100	No. of Employee: Below 100	
Retail Trade	Capital: More than 50 million yen	Capital: Below 50 million yen	
	and	or	No. of Employee: Below 5
	No. of Employee: Over 50	No. of Employee: Below 50	
Service**	Capital: More than 50 million yen	Capital: Below 50 million yen	
	and	or	No. of Employee: Below 5
	No. of Employee: Over 100	No. of Employee: Below 100	-

Note1: Large Firms refer to companies that rank in the top 3% in terms of sales volume according to the type of business, among small to midium-sized corporations excluding micro firms, which are defined in Small and Medium Enterprises Basic Act.

Note2: Small to Medium-Sized Firms refer to companies that rank in the bottom 50% in terms of sales volume according to the type of business, among those not categorized as small to midium-sized corporations in Small to Medium-Sized Enterprises Basic Act.