TDB Trends Research (Research & Summary for February 2018)

Heavy snow and manpower shortage lead to stagnant corporate activities

 \sim Domestic economy worsened for the first time in a year and a month, a pause in the expansion trend \sim

(Companies researched: 23,173; Valid responses: 10,070; Response rate: 43.5%; Survey start date: May 2002)

< Overview of February 2018: A pause in the expansion trend >

The economic diffusion index (DI) in February 2018 was 50.3, down 0.8 points from the previous month, a downturn for the first time in a year and a month, since January 2017, although it remained in the 50s range. In the domestic economy's continuing expansion trend, heavy snow, an escalating manpower shortage, and an increase in the cost burden caused downward pressure and stalled the expansion trend.

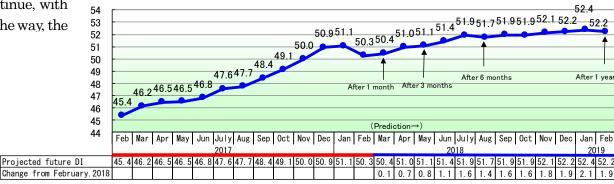
<Future outlook: Expansion continues>

While the expansion in the domestic economy is expected to continue, with the corporate sector such as export and capital investment leading the way, the trend in the financial market has to be closely monitored. e-mail : keiki@mail.tdb.co.jp

By industry: Nine industries have worsened, while increased cost burden coincided with heavy snow.

By size: All sizes have worsened, for the first time in a year and a month.

By region: Of the ten regions, nine have worsened. Heavy snow mainly put downward pressure especially on northern Japan.



*: Economic DIs are calculated based on the structural ARIMA model, in which economic statistics are incorporated to the ARIMA mode

Economic Diffusion Index (Economic DI)1/2

	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Ratio to the PrFDious Month
Total	45.4	46.2	46.5	46.5	46.8	47.6	47.7	48.4	49.1	50.0	50.9	51.1	50.3	▲ 0.8
Large Firms		48.9	49.4	49.9	49.8	50.3	50.5	51.3	51.6	52. 1	53.0	53.2	52.2	▲ 1.0
Small to Medium-sized Firms		45.4	45.7	45.6	46.0	46.8	47.0	47.7	48.5	49.4	50.4	50.5	49.8	▲ 0.7
Micro Firms	44. 1	44. 4	44.5	44. 4	44. 4	45.6	45.7	46.7	47.6	48.7	49.8	49.6	49.0	▲ 0.6

		Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Ratio to the PrFDious Month
Agriculture,Forest	ry,Fisheries	45. 1	45.5	47.0	45.4	45.3	44. 9	44.5	45.6	47.5	46. 7	49.2	47.1	45.5	▲ 1.6
Finance			45.6	46.0	46.4	46.3	47. 2	46.8	48.0	47. 9	49.0	48.9	49.6	48.0	▲ 1.6
Construction	onstruction			49.0	49.5	49.5	50.4	50.7	51.7	52.7	53. 7	54.2	54.0	53.4	▲ 0.6
Real Estate	eal Estate		49.4	49.7	50.7	49.4	49.6	49.3	49.9	50.9	50.3	51.3	52.3	52.1	▲ 0.2
	Food,BEWerages,Livestock Feed	42.1	42.7	43.0	42.6	43.5	43.5	42.9	43.0	42.8	42.9	44.8	44.0	43.2	▲ 0.8
	Textile, Textile Products, Clothing	37.7	38.6	38.8	39.4	37.8	37. 9	38.4	37.7	38.6	39.6	42.0	39. 1	41.3	2.2
	Construction Materials, Furniture, Ceramics, Stone and Clay Products	42.8	43. 2	42. 4	43. 4	43. 4	45. 3	45. 9	45. 6	47.0	46.8	48.0	46.8	46. 2	▲ 0.6
	Pulp, Paper and Paper Products	42.0	42.0	42.9	42.5	43.4	43.8	41.9	44.4	46.6	45.6	48.7	46.6	44.1	▲ 2.5
	Publishing, Printing	34.6	36. 5	35.6	33.4	35. 1	34. 2	34.6	36.4	35.7	35. 4	35.8	36.4	37.4	1.0
Manufacturing	Chemical	47.9	48.5	49.9	50.3	50.2	51.4	50.5	51.8	52.5	53. 3	54.1	53.9	53.2	▲ 0.7
	Steel, Nonferrous Metals, Mining	46.2	47.0	47.5	47.3	49.6	51.1	51.6	53.0	54.3	56.6	56.3	57.6	55.6	▲ 2.0
	General Machinery	51.1	52.9	54.1	54.5	54.8	56. 5	56.2	57.2	59.3	59.3	60.8	62.4	62.0	▲ 0.4
	Electrical Machinery	47.1	47.8	48.6	49.3	49.7	50.3	51.5	52.2	53.7	54.5	55.7	56.9	56.5	▲ 0.4
	Transportation Machinery, Equipment	49.3	52.5	50.3	52.0	52.7	52. 2	54.7	54.8	54. 2	58.6	56.9	57.9	56.6	▲ 1.3
	Precision Machinery, Medical Instruments and Equipment	49. 4	48. 1	50.0	51. 7	51.5	50. 4	51.8	51.5	53. 2	55. 1	54.7	57. 4	56. 2	▲ 1.2
	Other	41.3	41.3	40.1	38.2	38. 5	40.3	39.7	41.6	39.6	40.9	42.6	43.4	43.1	▲ 0.3
	Total	45.4	46.3	46.7	46.9	47.5	48.5	48.6	49.4	50.3	51.2	52.1	52.6	51.9	▲ 0.7
	Food,BEWerages	40.4	41.0	41.7	42.7	41.8	42. 2	41.3	41.6	41.1	42.4	43.5	42.9	42.1	▲ 0.8
	Textile, Textile Products, Clothing	33.4	32.6	34.7	34.5	35.0	34. 3	34.2	35.3	35.4	36. 1	37.4	37. 2	35.5	▲ 1.7
	Construction Materials, Furniture,Ceramics, Stone and Clay Products	42.6	42.8	41.8	43. 2	42.8	43. 0	43.8	44.0	44. 2	45. 1	46.7	46. 2	44. 9	▲ 1.3
Wholesale	Paper Products, Stationery, Books	38.4	38. 3	38.5	36. 1	38.4	37.4	35.7	38.8	38.4	38. 9	38.4	37.6	34.9	▲ 2.7
	Chemical	42.8	44. 5	46.0	45.1	45.3	46.5	47.2	47.5	48.1	48.6	50.7	49.7	49.0	▲ 0.7
	Recycled Resources	50.0	54. 9	49.5	49.0	51.8	49.5	55.4	52.4	51.6	57.8	58.3	56.2	51.0	▲ 5.2
	Steel,Nonferrous Metals, Mining Products	42.9	44.0	43.5	41.3	43. 1	45. 1	45.6	46. 2	49. 5	50.5	52.3	53. 1	51.9	▲ 1.2
	Machinery, Equipment	44. 3	45.8	46.3	46.1	46.6	48.0	48.2	48.5	49.3	50.9	52.1	52.3	51.4	▲ 0.9
	Other	39.2	39. 9	41.1	42.0	41.4	42. 1	41.3	42.0	42.0	42.7	43.7	43.9	42.8	▲ 1.1
	Total	41.8	42.8	43.2	43.1	43.4	44. 2	44.3	44.8	45.5	46.5	47.9	47.8	46.6	▲ 1.2

Economic Diffusion Index (Economic DI)2/2

		Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Ratio to the PrFDious Month
	Food,BEWerages	41.5	41.4	39.0	39. 9	42.9	41.1	44. 3	44. 4	42.1	45.2	45.3	44. 1	45.6	1.5
	Textile, Textile Products, Clothing	29.0	30. 9	31.8	33. 9	34.4	34.6	35. 1	34. 4	37. 5	32.7	35.6	41.0	38.2	▲ 2.8
	Drugs,Sundries	46.0	44. 3	46.0	46.4	44.4	43.8	46.8	44. 2	44. 9	46.2	44. 4	46.4	45.7	▲ 0.7
	Furniture	38. 1	33. 3	35.7	35. 7	40.7	39.6	37. 5	41.7	40.9	45.0	40.7	43.9	35. 2	▲ 8.7
Retail	Electrical Household Appliances, Information Machinery and Equipment	39. 9	43.0	41.7	38. 1	41.9	41.7	44. 6	40. 2	43. 9	43.9	47. 7	41. 9	40.4	▲ 1.5
	Motor Vehicles, Motor Vehicle Parts	46.3	47.7	41.9	41.5	44.4	44.4	45.5	46.2	45.3	45.6	44.2	49. 2	47.8	▲ 1.4
	Special Merchandise	39. 1	38.8	38.3	39. 1	39.8	39.7	39.8	39.7	39.6	38.8	41.5	41.9	42.5	0.6
	Various Merchandise	45.3	44. 6	44.3	45.0	48.7	46.5	45.8	45.7	46.3	45.7	46.4	46. 9	46.0	▲ 0.9
	Other	45.8	40.0	40.0	41.7	41.7	38.9	44. 4	46.7	46.7	43.3	50.0	50.0	43.3	▲ 6.7
	Total	40.9	41.1	39.8	40.2	42.1	41.5	42.7	42.2	42.4	42.4	43.4	44. 3	43.8	▲ 0.5
Transportation	on,Warehousing	43.8	45.6	47.0	46.8	45.7	47.7	48. 4	49.0	49.9	50.7	52.5	50.7	49.6	▲ 1.1
	Restaurants	39.0	45. 1	45.0	41.1	43.0	43.9	41.9	45.2	45. 1	42.9	44. 9	45. 2	43.6	▲ 1.6
	Postal, Telecommunications	52.8	58. 3	54. 2	51.3	56.9	55.6	54. 2	59.1	54. 5	57.7	56.4	56. 1	59.1	3.0
	Electricity, Gas, Water, Heat	52.4	47. 2	52.4	52.4	57.1	52.4	52.8	57.1	58.3	59.5	54. 2	60.4	58.3	▲ 2.1
	Leasing, Rentals	48.2	50.1	48.9	50.2	50.0	50.6	49.7	52.0	54. 2	54.9	55.9	56. 9	56.0	▲ 0.9
	Lodging, Hotels	45.6	49.4	48.9	49.4	47.9	46.9	47.4	41.7	43.6	51.9	48.0	46.9	48.7	1.8
	Recreation	37. 1	39. 2	39. 1	40.9	40.8	40.1	38. 3	40.0	39. 1	39.0	42.2	41.7	42.2	0.5
	Broadcasting	47.8	47.8	47.8	46.7	42.9	46.2	47. 2	47.2	46.2	44.4	47.6	47.6	47.4	▲ 0.2
Service	Maintenance, Guarding, Testing	47.8	48.6	49.4	48.9	49.7	50.2	51.4	51.3	50.3	51.6	50.3	51.5	50.7	▲ 0.8
	Advertising	39.8	41.0	42.3	41.8	40.6	41.0	41.9	40.5	43.6	41.8	41.5	46.1	42.3	▲ 3.8
	Information	54.8	55. 3	56.1	55.6	55.7	56.6	56. 1		57.9	57.6	58.4	59.4	58.8	▲ 0.6
	Labor Dispatching	50.8	54.6	55.8	52.3	54.8	54.8	58.6	57.5	58. 2	59.0	57.9	58.6	56.5	▲ 2.1
	Special Services	51.8	52.6	53.2	52.3	52.3	52.6	53.4	53.2	53.3	53.2	55.5	53.4	53.1	▲ 0.3
	Medical,Welfare,Public Health	44.7	46.4	47.7	47.9	48.3	45.2	46.1	47.4	44. 1	47.9	48.3	47.6	48.6	1.0
	Education	44.4	43.7	41.1	43.5	42.1	42.5	42.5	41.7	41.0	40.5	42.4	45. 1	41.7	▲ 3.4
	Other	49.6	50.1	50.0	49.3	50.8	50.2	50.5	50.7	50.6	53.9	52.6	51.6	51.3	▲ 0.3
	Total	49.1	50.4	50.9	50.4	50.7	50.9	51.1	51.5	51.8	52.5	53.0	53.4	52.7	▲ 0.7
Other		40.8	40.2	42.1	41.7	42.2	41.7	42.4	43.6	43.3	47.9	48.2	47.8	47.9	0.1

	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Ratio to the PrFDious Month
Hokkaido	43.2	43.9	44.3	46.1	45.7	48.4	48.8	48.6	48.6	48.6	48.4	47.8	45.7	▲ 2.1
Tohoku	43.6	44.7	45.2	45.4	45.4	45.7	45.4	45.9	45.9	47.2	47. 9	46.9	46.1	▲ 0.8
kitakanto	44. 2	45.4	46.6	46.4	47.0	48.3	47.8	49. 1	50.2	51.2	52. 9	52.3	51.7	▲ 0.6
minamikanto	46.5	47.1	47.4	47.3	47.7	48.2	48.2	49. 1	49.7	50.5	51.3	51.8	51.0	▲ 0.8
Hokuriku	42.8	44. 1	44.3	45.3	45. 9	47.5	48.0	48.8	49.3	49.0	49.9	49.7	47.7	▲ 2.0
Tokai	45.9	46.6	46.8	46.4	47.3	48.1	48.8	49.2	50.0	51.2	52.5	52.6	52.5	▲ 0.1
Kinki	44. 1	45. 1	45.2	44.7	44.9	45.6	46. 1	46.7	48.0	49.0	50.8	51.1	50.3	▲ 0.8
Chugoku	45.1	46. 3	46. 1	46.0	46.5	47.0	47.7	47.8	48.6	50.1	50.6	50.8	50.1	▲ 0.7
Shikoku	46.5	46.1	46.9	46.8	47.0	47.0	46.8	48.5	48.2	48.5	49.0	49.4	48.5	▲ 0.9
Kyushu	49.0	48.7	49. 1	49.5	48.9	49. 4	49.4	49.9	50.5	51.3	51.7	51.7	51.8	0.1

Appendix

1.Research Subjects(Companies Researched 23,173; Valid responses: 10,070; Response rate: 43.5%)

Appendix

1.Region

Hokkaido	518	Tokai	1,109
Tohoku	631	Kinki	1,712
kitaKanto	731	Chugoku	560
minamikanto	3,235	Shikoku	302
Hokuriku	552	Kyushu	720
	_	Total	10,070

2.Industry (10 Industries 51 Lines of business)

Agriculture, For	estry,Fisheries	52
Finance		119
Construction		1,480
Real Estate		315
	Food, Beverages, Livestock Feed	320
	Textile, Textile Products, Clothing	104
	Construction Materials, Furniture, Ceramics, Stone and Clay Products	226
	Pulp, Paper and Paper Products	102
	Publishing, Printing	187
Manufacturing	Chemical	419
3,223	Steel, Nonferrous Metals, Mining	500
	General Machinery	464
	Electrical Machinery	328
	Transportation Machinery, Equipment	104
	Precision Machinery, Medical Instruments and Equipment	73
	Others	82
	Food,Beverages	345
	Textile, Textile Products, Clothing	181
	Construction Materials, Furniture, Ceramics, Stone and Clay Products	331
Wholesale	Paper Products, Stationery, Books	108
3,959	Chemical	277
	Recycled Resources	32
	Steel, Nonferrous Metals, Mining Products	296
	Machinery, Equipment	906
	Others	336

Drugs Sundries 226		Food,Beverages	64
Retail Furniture 5 480 Electrical Household Appliances, Information Machinery and Equipment 38 Motor Vehicles, Motor Vehicle Parts 67 Special Merchandise 126 Various Merchandise 42 Others 5 Gransportation, Warehousing 426 Restaurants 38 Telecommunications 11 Electricity, Gas, Water, Heat 8 Leasing, Rentals 108 Lodging, Hotels 26 Recreation 58 Service 1,384 Maintenance, Guarding, Testing 152 Advertising 97 Information 425 Labor Dispatching 56 Special Services 235 Medical, Welfare, Public Health 98 Medical, Welfare, Public Health 24		Textile, Textile Products, Clothing	24
Also		Drugs,Sundries	28
Motor Vehicles, Motor Vehicle Parts 67	Retail	Furniture	9
Special Merchandise	480	Electrical Household Appliances, Information Machinery and Equipment	38
Various Merchandise		Motor Vehicles, Motor Vehicle Parts	67
Others		Special Merchandise	126
Restaurants 36		Various Merchandise	42
Restaurants 38 Telecommunications 11 Electricity, Gas, Water, Heat 108 Leasing, Rentals 108 Lodging, Hotels 26 Recreation 58 Service Broadcasting 13 Maintenance, Guarding, Testing 152 Advertising 97 Information 425 Labor Dispatching 56 Special Services 238 Medical, Welfare, Public Health 98 Education 246 Education 247 Restaurants 38 Service 108 Restaurants 158 Restauran		Others	5
Telecommunications	Cransportation	n,Warehousing	426
Electricity, Gas, Water, Heat 108 Leasing, Rentals 108 Lodging, Hotels 26 Recreation 58 Service Broadcasting 13 Maintenance, Guarding, Testing 152 Advertising 97 Information 425 Labor Dispatching 56 Special Services 238 Medical, Welfare, Public Health 98 Education 244 Education 245 Education 246 Education 247 Education 247 Education 248 Education 248		Restaurants	39
Leasing,Rentals 108 Lodging, Hotels 26 Recreation 58 Service Broadcasting 15 1,384 Maintenance,Guarding,Testing 152 Advertising 97 Information 425 Labor Dispatching 56 Special Services 233 Medical,Welfare,Public Health 98 Education 24		Telecommunications	11
Lodging, Hotels 26		Electricity, Gas, Water, Heat	8
Recreation 58		Leasing, Rentals	108
Service		Lodging, Hotels	26
1,384 Maintenance, Guarding, Testing 152 Advertising 97 Information 425 Labor Dispatching 56 Special Services 235 Medical, Welfare, Public Health 98 Education 24		Recreation	58
Advertising 97 Information 425 Labor Dispatching 56 Special Services 235 Medical, Welfare, Public Health 98 Education 24	Service	Broadcasting	13
Information 425 Labor Dispatching 56 Special Services 238 Medical, Welfare, Public Health 98 Education 24	1,384	Maintenance,Guarding,Testing	152
Labor Dispatching 56 Special Services 238 Medical, Welfare, Public Health 98 Education 24		Advertising	97
Special Services 238 Medical, Welfare, Public Health 98 Education 24		Information	425
Medical,Welfare,Public Health 98 Education 24		Labor Dispatching	56
Education 24		Special Services	239
23		Medical,Welfare,Public Health	98
Others 157		Education	24
10.		Others	157
Others 48	Others	•	48
Total 10,070		Total	10,070

3.Size

	Large Firms	2,045	20.3%
S	Small to Medium-sized Firms	8,025	79.7%
	micro Firms	2,650	26.3%
	Total	10,070	100.0%

2.Research Items

*Business Confidence (current, in 3 months, in 6 months, in 1 year)

*Business Conditions (sales, purchasing and selling unit price, inventory, capacity utilization ratio, number of employees, overtime work hours)

3. Research Period and Methodology

Internet-based survey conducted February 15 – 28 2018

The explanation of the Economic Diffusion Index

Research Purpose/Researched Terms

TDB Economic Trend Research (started from May 2002) is a monthly statistical survey conducted for over 20,000 nationwide corporations on their general business activities including the current condition and future outlook of the industry business performance and operating climate. The primary purpose of such a survey is to assess the current state of Japan's economy.

Selection of the Subject Corporations

Companies of all sizes in all domestic industries are eligible to participate in the survey.

DI Formula

The DI (Diffusion Index) is calculated by attaching a number (in parenthesis in the diagram below) to each of seven possible responses. Then multiplying the percentage of each response by the appropriate number, and adding the results.

Very Bad	Bad	Moderately Bad	Neither Good or Bad	Moderately Good	Good	Very Good
(0)	(1/6)	(2/6)	(3/6)	(4/6)	(5/6)	(6/6)
0	16.7	33.3	DI=50 Dividing point	66.7	83.3	100

A DI over 50 is in the range of "Good." A score under 50 is "Bad." The number 50 is the dividing point ("Neither Good or Bad"). All numbers are rounded off to the hundredth. It should be noted that no weight is given to a company's responses based on its size. Calculations are made according to a "one company, one vote" rule.

For example, all corporations rated 'Very Good'.

DI=6/6x100(%)=100

All corporations rated 'Neither Good nor Bad'.

DI=3/6x100(%)=50

Size Classification

Industry	Large Firms	Small to Medium-Sized Firms (Micro Firms included)	Micro Firms
Manufacturing and	Capital: More than 300 million yen	Capital: Below 300 million yen	
Other Industries*	and	or	No. of Employee: Below 20
	No. of Employee: Over 300	No. of Employee: Below 300	
Wholesale Trade	Capital: More than 100 million yen	Capital: Below 100 million yen	
	and	or	No. of Employee: Below 5
	No. of Employee: Over 100	No. of Employee: Below 100	
Retail Trade	Capital: More than 50 million yen	Capital: Below 50 million yen	
	and	or	No. of Employee: Below 5
	No. of Employee: Over 50	No. of Employee: Below 50	
Service**	Capital: More than 50 million yen	Capital: Below 50 million yen	
	and	or	No. of Employee: Below 5
	No. of Employee: Over 100	No. of Employee: Below 100	

Note1: Large Firms refer to companies that rank in the top 3% in terms of sales volume according to the type of business, among small to midium-sized corporations excluding micro firms, which are defined in Small and Medium Enterprises Basic Act.

Note2: Small to Medium-Sized Firms refer to companies that rank in the bottom 50% in terms of sales volume according to the type of business, among those not categorized as small to midium-sized corporations in Small to Medium-Sized Enterprises Basic Act.