## TDB Trends Research (Research & Summary for January 2017)

# Trump shock holds up recovery trends

- US policy intensifies feeling of uncertainty about the world economy -

(Companies Researched: 23,796; Valid responses: 10,195; Response rate: 42.8%; Survey Start Date: May 2002)

## < Overview of January 2017: Break in the recovery trend >

The economic diffusion index (DI) in January was 45.2, down 0.2 points from the previous month, and worsened for the first time in five months. Since an increase in the cost of fuel and unstable weather put downward pressure on the domestic economy, and a negative effect that originated in the U.S. was also added, recovery trends were held up.

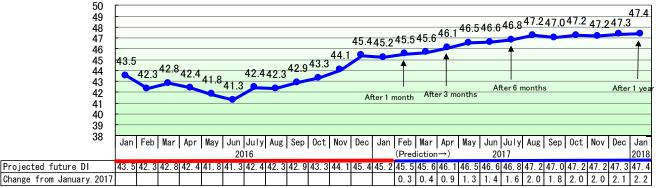
## < Future outlook: Gradual recovery continues >

Gradual recovery of economic conditions is expected to continue, but it will be necessary to pay close attention to U.S. policy. e-mail : keiki@mail.tdb.co.jp

By industry: Four industries have worsened, with a heavy cost burden.

By size: <u>All sizes have worsened for the first time in seven months,</u> <u>although only slightly.</u>

By region: <u>Out of the ten regions, six have worsened due to the</u> <u>negative influence of grounds for concern that originated in the U.S.</u>, <u>in addition to heavy snow</u>.



\*: Economic DIs are calculated based on the structural ARIMA model, in which economic statistics are incorporated to the ARIMA model

# Economic Diffusion Index (Economic DI)1/2

	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Ratio to the PrFDious Month
Total	43.5	42.3	42.8	42.4	41.8	41.3	42.4	42.3	42.9	43.3	44.1	45.4	45.2	▲ 0.2
Large Firms	47.1	46.0	46.5	46.2	45.7	45.1	46.6	45.7	46.5	46.5	47.0	48.4	48.2	▲ 0.2
Small to Medium-sized Firms	42.5	41.3	41.8	41.4	40.8	40.3	41.3	41.4	41.9	42.4	43.3	44.5	44.4	▲ 0.1
Micro Firms	41.8	40.3	40.8	40.3	39.7	39.6	40.3	40.6	41.3	41.9	42.9	43.9	43.5	▲ 0.4

		Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Ratio to the PrFDious Month
Agriculture,Forest	ry,Fisheries	43.6	44.5	42.3	42.4	42.1	43.7	42.5	40.1	41.8	41.2	44.6	47.3	43.3	<b>▲</b> 4.0
Finance		45.3	44.3	44.8	45.5	44.3	45.0	45.1	43.7	44.5	44.1	45.2	45.9	46.4	0.5
Construction		47.9	45.9	46.3	45.2	44.9	44.7	46.5	46.9	48.1	48.6	49.2	49.7	49.2	<b>▲</b> 0.5
Real Estate		47.1	48.0	48.2	48.1	48.3	48.4	47.8	47.3	47.0	46.2	47.7	48.7	49.3	0.6
	Food,BEWerages,Livestock Feed	44.2	43.2	44.2	44.6	43.4	43.0	43.0	42.1	41.8	42.2	42.2	43.4	41.9	<b>▲</b> 1.5
	Textile, Textile Products, Clothing	36.4	37.6	39.8	38.2	38.4	38.2	37.0	37.8	37.3	36.6	36.7	38.0	36.3	▲ 1.7
	Construction Materials,Furniture, Ceramics,Stone and Clay Products	38.5	38.0	38.6	37.9	38.3	37.8	40.5	40.7	40.5	41.7	42.5	43.5	43.3	▲ 0.2
	Pulp, Paper and Paper Products	40.3	36.8	37.6	40.2	38.6	38.5	40.4	39.4	39.1	40.1	40.3	43.0	43.3	0.3
	Publishing, Printing	34.0	34.6	35.3	34.1	34.0	32.9	33.5	32.8	33.7	34.4	35.0	35.7	33.9	▲ 1.8
Manufacturing	Chemical	44.3	42.8	42.7	43.0	42.7	42.2	43.3	41.8	44.0	43.8	45.5	48.2	47.5	▲ 0.7
	Steel,Nonferrous Metals,Mining	41.1	38.8	38.3	38.3	38.1	37.6	38.7	39.8	41.4	42.5	44.3	45.7	45.9	0.2
	General Machinery	46.0	45.5	45.7	45.3	44.0	43.6	44.9	44.3	45.3	46.7	47.9	50.3	49.9	▲ 0.4
	Electrical Machinery	43.0	42.8	42.8	42.3	40.4	40.4	41.9	41.5	42.6	44.5	44.4	45.5	46.3	0.8
	Transportation Machinery, Equipment	45.7	44.6	46.8	46.8	43.8	42.7	44.0	44.9	44.2	46.9	46.6	48.6	49.5	0.9
	Precision Machinery, Medical Instruments and Equipment	46.2	43.1	44.6	44.6	43.2	43.2	42.6	43.2	44.8	44.0	44.8	46.3	46.7	0.4
	Other	39.4	39.1	40.6	37.5	37.8	37.0	39.1	35.7	37.7	37.3	39.4	39.6	39.2	▲ 0.4
	Total	42.2	41.2	41.6	41.3	40.6	40.1	41.2	40.9	41.8	42.7	43.5	45.2	44.8	▲ 0.4
	Food,BEWerages	41.9	40.9	42.2	42.6	41.0	40.1	41.1	40.4	39.9	39.9	40.1	41.5	40.6	▲ 0.9
	Textile, Textile Products, Clothing	33.5	32.7	33.8	35.7	34.6	35.3	33.5	34.5	32.9	31.9	33.1	34.0	33.7	▲ 0.3
	Construction Materials, Furniture,Ceramics, Stone and Clay Products	40.5	39.1	39.4	39.2	38.4	37.6	39.0	38.9	39.9	40.3	42.6	43.2	42.1	▲ 1.1
Wholesale	Paper Products,Stationery,Books	38.1	37.4	38.0	36.6	36.7	34.2	35.9	36.3	37.4	36.1	37.5	37.7	38.6	0.9
	Chemical	40.8	39.2	40.2	39.5	39.4	38.8	39.5	39.4	39.6	40.9	40.4	43.1	44.4	1.3
	Recycled Resources	25.6	28.4	30.7	39.3	33.3	28.3	29.4	35.0	33.8	36.9	44.0	49.5	49.1	▲ 0.4
	Steel,Nonferrous Metals, Mining Products	36.4	35.8	36.1	35.2	34.6	33.2	35.7	36.0	35.5	36.8	39.6	42.6	42.5	▲ 0.1
	Machinery,Equipment	42.6	41.2	41.7	40.9	41.1	39.7	40.9	40.5	41.2	41.6	42.5	44.2	44.8	0.6
	Other	39.9	39.0	39.6	39.1	38.6	38.2	38.0	38.7	38.2	37.6	37.9	39.9	40.1	0.2
	Total	40.1	39.0	39.7	39.4	38.9	37.9	38.8	38.9	39.0	39.3	40.4	42.1	42.2	0.1

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		Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Ratio to the PrFDious Month
	Food,BEWerages	39.9	40.4	43.4	42.1	38.9	38.6	40.7	40.0	39.5	37.6	37.7	40.6	37.4	▲ 3.2
	Textile, Textile Products, Clothing	34.8	31.6	33.3	35.1	32.9	32.5	33.8	32.8	28.0	27.6	32.4	31.3	32.7	1.4
	Drugs,Sundries	45.3	45.4	46.1	42.0	41.1	37.9	42.5	42.5	42.0	38.3	41.1	42.0	43.5	1.5
	Furniture	42.9	40.5	40.5	38.1	42.9	41.7	36.1	35.4	33.3	37.5	37.5	30.0	33.3	3.3
Retail	Electrical Household Appliances, Information Machinery and Equipment	43.8	39.2	40.4	40.7	35.8	36.6	40.2	37.9	42.7	41.2	37.8	38.6	40.5	1.9
	Motor Vehicles, Motor Vehicle Parts	40.0	37.9	38.6	40.4	37.2	37.0	39.8	40.1	42.3	39.3	40.2	41.0	43.5	2.8
	Special Merchandise	40.4	39.2	37.4	38.9	37.0	37.4	37.6	36.7	38.1	36.5	36.3	37.1	38.3	1.2
	Various Merchandise	45.0	43.7	44.8	43.3	43.7	42.6	43.2	39.9	40.6	41.7	44.4	44.6	42.0	▲ 2.6
	Other	44.4	41.7	44.4	41.7	42.9	41.7	46.7	47.2	50.0	46.7	46.7	46.7	45.8	▲ 0.9
	Total	41.0	39.5	40.1	40.2	38.0	37.7	39.3	38.4	39.3	37.5	38.3	39.1	39.4	0.3
Transportatio	on,Warehousing	43.2	41.9	41.9	41.5	41.5	40.0	41.5	42.0	42.7	44.0	44.4	46.1	45.0	▲ 1.1
•	Restaurants	47.1	42.1	43.6	43.1	42.3	40.2	45.3	42.2	39.0	37.0	38.0	37.5	42.3	4.8
	Postal, Telecommunications	58.3	54.2	50.0	59.1	42. 3 52. 4	46.2	40.5 52.6	51.1	52.0	53.7	57.7	46.2	55.1	4.0
	Electricity,Gas,Water,Heat	52.4	53.7	50.0	51.9	47.6	44.4	42.9	46.3	43.8	43.3	50.0	41.7	50.0	8.3
	Leasing,Rentals	48.1	46.2	47.1	45.9	46.7	45.5	45.9	47.2	47.4	49.0	49.3	48.9	47.9	▲ 1.0
	Lodging, Hotels	56.9	54.7	56.1	50.5	44.4	46.8	47.8	50.0	49.0	49.4	44.3	47.5	43.5	▲ 1.0 ▲ 4.0
	Recreation	39.1	37.3	36.9	38.0	36.8	38.4	37.1	38.0	38.1	37.8	37.0	36.9	37.7	- 4. 0. 8
	Broadcasting	43.8	46.9	45.6	46.7	44.4	42.7	43.6	44.4	44.0	47.9	50.0	49.0	45.6	▲ 3.4
Service	Maintenance,Guarding,Testing	44.8	43.8	43.9	44.4	44.3	44.3	46.3	46.4	47.0	47.0	48.2	47.1	47.4	0.3
	Advertising	39.2	37.2	40.9	37.5	36.8	37.9	38.9	39.2	39.0	39.8	38.9	40.9	38.6	▲ 2.3
	Information	55.2	53.3	53.4	53.4	52.5	52.2	53.0	52.2	52.6	52.3	52.7	53.2	54.3	1.1
	Labor Dispatching	50.9	52.7	54.7	53.1	52.5	49.4	52.4	52. 2	51.8	52.5	51.4	54.4	54.4	0.0
	Special Services	49.1	48.9	49.6	48.3	48.6	49.2	50.5	48.8	50.3	50.8	50.3	52.8	51.9	0.0
	Medical, Welfare, Public Health	49.1 39.9	40.9 39.2	49.0	40.5	40.0	49.2	41.6	40.0	44.1	43.5	43.6	44.0	43.6	▲ 0.4
	Education	46.3	46.8	47.4	43.0	42.2	43.9	48.2	42.0	45.0	45.6	43.1	43.7	46.7	▲ 0. 4 3. (
	Other	45.9	40.8	47.1	46.7	45.7	46.8	46.6	48.2	47.5	47.4	47.9	47.9	47.1	J. 0. 8
	Total	48.4	47.4	48.2				47.8	47.7	47.9	48.1	48.2	48.7	48.8	
Other	Iotai				47.5	46.8	46.7								0.1
other		40.9	39.4	38.8	37.4	37.5	37.5	38.8	40.1	39.4	41.5	38.6	39.5	39.9	0.4
		Jan-16	Feb <sup>.</sup> 16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Ratio to the PrFDious Month
	Hokkaido	39.0	37.9	38.6	39.2	39.6	39.4	40.5	40.6	41.0	42.1	42.5	42.6	42.2	▲ 0.4
	Tohoku	43.9	43.2	43.1	43.3	41.7	42.9	43.4	42.9	43.6	44.7	44.8	44.6	44.2	▲ 0.4
		41.1	40.3	41.5	40.8	41.2	40.0	41.5	41.1	42.3	42.3	43.3	45.0	44.9	▲ 0.
		44.6	43.2	43.9	43.6	43.0	42.3	43.4	43.2	43.5	44.0	45.0	46.1	46.3	0.1
	Hokuriku	41.1	40.3	40.4	39.2	39.3	38.4	39.4	39.6	40.2	40.1	41.8	43.0	43.4	0
	Tokai	45.4	43.6	43.6	43.3	42.7	41.5	43.1	43.1	43.7	43.6	44.2	46.4	45.7	▲ 0.
	Kinki	41.7	40.7	41.1	40.8	40.3	39.4	40.5	40.4	41.1	41.6	42.4	43.7	43.7	0.
	Chugoku	44.8	43.7	44.3	43.1	41.5	41.5	42.4	42.2	43.0	43.6	43.9	45.8	44.6	▲ 1.1
	Shikoku	46.7	45.1	45.7	45.2	45.0	43.4	44.6	44.5	45.6	45.1	45.8	47.2	46.2	▲ 1.0
	Kyushu	44.8	44.0	44.3	43.4	41.7	42.5	44.2	44.7	45.1	45.6	46.7	48.0	48.1	0.1

## Economic Diffusion Index (Economic DI)2/2

## Appendix

# 1.Research Subjects(Companies Researched 23,796; Valid

responses: 10,195; Response rate: 42.8%)

Appendix

1.Region

Hokkaido	542	Tokai	1,135
Tohoku	634	Kinki	1,688
kitaKanto	711	Chugoku	560
minamikanto	3,302	Shikoku	321
Hokuriku	571	Kyushu	731
		Total	10,195

#### 2.Industry (10 Industries 51 Lines of business)

Industry (1	0 Industries 51 Lines of business)				
Agriculture, For	estry, Fisheries	57		Food,Beverages	6
Finance				Textile,Textile Products,Clothing	2
Construction		1,483		Drugs,Sundries	2
Real Estate		290	Retail	Furniture	
	Food,Beverages,Livestock Feed	330	480	Electrical Household Appliances, Information Machinery and Equipment	Ę
	Textile, Textile Products, Clothing	112		Motor Vehicles,Motor Vehicle Parts	Į
	Construction Materials, Furniture, Ceramics, Stone and Clay Products	234		Special Merchandise	1
	Pulp, Paper and Paper Products	105		Various Merchandise	
	Publishing, Printing	189		Others	
Manufacturing	Chemical	428	Transportation	, Warehousing	4
3,223	Steel,Nonferrous Metals,Mining	517		Restaurants	
	General Machinery	438		Telecommunications	
	Electrical Machinery	337		Electricity, Gas, Water, Heat	
	Transportation Machinery, Equipment	102		Leasing,Rentals	1
	Precision Machinery, Medical Instruments and Equipment	75		Lodging, Hotels	
	Others	91		Recreation	
	Food,Beverages	343	Service	Broadcasting	
	Textile, Textile Products, Clothing	187	1,384	Maintenance, Guarding, Testing	1
	Construction Materials, Furniture, Ceramics, Stone and Clay Products	342		Advertising	1
Wholesale	Paper Products,Stationery,Books	110		Information	4
3,959	Chemical	272		Labor Dispatching	
	Recycled Resources	37		Special Services	2
	Steel,Nonferrous Metals,Mining Products	301		Medical,Welfare,Public Health	1
	Machinery,Equipment	918		Education	
	Others	356		Others	1
			Others		
				Total	10.1

3.Size

0.	0120		
	Large Firms	2,130	20.9%
	Small to Medium-sized Firms	8,065	79.1%
	micro Firms	2,550	25.0%
	Total	10,195	100.0%

## 2.Research Items

\*Business Confidence (current, in 3 months, in 6 months, in 1 year) \*Business Conditions (sales, purchasing and selling unit price, inventory, capacity utilization ratio, number of employees, overtime work hours)

## 3. Research Period and Methodology

Internet-based survey conducted January 18-31 2017

## The explanation of the Economic Diffusion Index

## **Research Purpose/Researched Terms**

TDB Economic Trend Research (started from May 2002) is a monthly statistical survey conducted for over 20,000 nationwide corporations on their general business activities including the current condition and future outlook of the industry business performance and operating climate. The primary purpose of such a survey is to assess the current state of Japan's economy.

## **Selection of the Subject Corporations**

Companies of all sizes in all domestic industries are eligible to participate in the survey.

## **DI Formula**

The DI (Diffusion Index) is calculated by attaching a number (in parenthesis in the diagram below) to each of seven possible responses. Then multiplying the percentage of each response by the appropriate number, and adding the results.

Very Bad	Bad	Moderately Bad	Neither Good or Bad	Moderately Good	Good	Very Good
(0)	(1/6)	(2/6)	(3/6)	(4/6)	(5/6)	(6/6)
0	16.7	33.3	DI=50 Dividing point	66.7	83.3	100

A DI over 50 is in the range of "Good." A score under 50 is "Bad." The number 50 is the dividing point ("Neither Good or Bad"). All numbers are rounded off to the hundredth. It should be noted that no weight is given to a company's responses based on its size. Calculations are made according to a "one company, one vote" rule.

For example, all corporations rated 'Very Good'. DI=6/6x100(%)=100All corporations rated 'Neither Good nor Bad'. DI=3/6x100(%)=50

## **Size Classification**

Industry	Large Firms	Small to Medium-Sized Firms (Micro Firms included)	Micro Firms
Manufacturing and	Capital: More than 300 million yen	Capital: Below 300 million yen	
Other Industries*	and No. of Employee: Over 300	or No. of Employee: Below 300	No. of Employee: Below 20
Wholesale Trade	Capital: More than 100 million yen and No. of Employee: Over 100	Capital: Below 100 million yen or No. of Employee: Below 100	No. of Employee: Below 5
Retail Trade	Capital: More than 50 million yen and No. of Employee: Over 50	Capital: Below 50 million yen or No. of Employee: Below 50	No. of Employee: Below 5
Service**	Capital: More than 50 million yen and No. of Employee: Over 100	Capital: Below 50 million yen or No. of Employee: Below 100	No. of Employee: Below 5

Note1: Large Firms refer to companies that rank in the top 3% in terms of sales volume according to the type of business, among small to midium-sized corporations excluding micro firms, which are defined in Small and Medium Enterprises Basic Act.

Note2: Small to Medium-Sized Firms refer to companies that rank in the bottom 50% in terms of sales volume according to the type of business, among those not categorized as small to midium-sized corporations in Small to Medium-Sized Enterprises Basic Act.