TDB Trends Research (Research & Summary for March 2015)

e-mail : keiki@mail.tdb.co.jp

Improvement in willingness for capital investment; leads to an upward trend

Notable sings of growth associated with machine production

(Companies Researched:23,336; Valid Responses: 10,845; Response Rate:46.5%; Survey Start Date: May 2002)

< Overview of March 2015: Upward trend >

The Economic DI (Economic DI: 50 points is the threshold of assessment) in March 2015 stood at 45.8, up 0.7 point from the previous month, showing an improvement for three consecutive months.

The Japanese economy in March <u>showed an uptrend</u>, as <u>companies exhibited moderate</u> improvement in willingness for capital investment.

By industry : <u>Improvement in in-vehicle electronic devices and machine</u> tools/industrial machinery due to a rise in automobile export

By size : <u>Small-scale businesses exhibit the biggest improvement due to</u> robustness in advertising and information services

By region : <u>9 out of 10 regions show improvement; biggest improvement</u> shown by the Kinki region which had continuously remained substandard

51.0 52 50 46.5 46.9 46.2 46.8 48 45.8 45.1 44.1 43.5 43.0 46 44 After6 months After 1 ves 42 After 1 month After 3 months 40 38 Mar Ap∽ May Jun July Aug, Sep Det Nov Dec Jan Feb Mar Apr May Jun July Aug. Sep Oct Nov . lan Feb Mar (Frediction→) 2015 2014 Projectec 46.8 47.4 47.8 47.9 48.0 48.0 48.1 48.0 47.9 48.0 48.2 48.2 51.0 46.8 46.2 46.5 46.9 46.2 45.1 44.1 43.5 43.0 43.8 45.1 45.8 future DI Change from 1.8 2.1 2.2 2.2 2.3 2.2 1.0 1.6 2.1 2.2 Mar.2015

*: Economic DIs are calculated based on the structural ARIMA model, in which economic statistics are incorporated to the ARIMA model

< Future Outlook : Moderate improvement >

The impact of consumer tax-hike will come to light from April and onward; Japanese economy is expected to show moderate improvement as wage increase raises real median household income and consumer spending works as the drive in bringing an upward trend.

Economic Diffusion Index (Economic DI)1/2

	Mar-14	Apr 14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Ratio to the PrEZious Month
Total	51.0	46.8	46.2	46.5	46.9	46.2	45.1	44.1	43.5	43.0	43.9	45.1	45.8	0.7
Large Firms	53.6	49.5	$49.\ 3$	50.0	49.7	49.2	48.1	47.5	46.9	46.6	47.1	48.0	48.6	0.6
Small to Medium-sized Firms	50.2	46.0	45.3	45.4	46.1	45.3	44.3	43.1	42.6	42.0	43.0	44.2	45.0	0.8
Micro Firms	49.7	45.6	45.0	45.0	45.3	44.7	44.0	42.5	42.1	41.6	42.3	43.4	44.3	0.9

		Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Oct-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Ratio to the PrEZious Month
Agriculture,Forestry,Fisheries			42.0	40.7	43.0	45.1	40.9	42.1	41.8	38.6	39.5	41.3	40.0	44.0	4.0
Finance		48.5	46.5	46.6	47.5	49.2	47.9	47.1	44.9	45.3	45.2	45.1	44.7	48.0	3.3
Construction		56.0	52.9	51.7	52.7	53.5	53.2	52.8	51.6	51.0	50.3	50.4	50.4	50.8	0.4
Real Estate		50.0	48.8	48.3	48.8	47.4	46.8	47.0	45.2	43.6	44.1	45.1	47.2	48.8	1.6
	Food,BEWerages,Livestock Feed	42.1	39.7	40.4	40.4	39.9	39.8	39.5	39.0	36.8	37.5	37.2	39.8	43.1	3.3
	Textile,Textile Products,Clothing	45.8	41.5	43.1	41.1	41.8	42.0	39.8	39.4	36.8	38.1	36.8	39.7	37.6	▲ 2.1
	Construction Materials,Furniture, Ceramics,Stone and Clay Products	55. 5	48.6	47.5	47.0	45.0	44.6	43.3	44.0	44.1	43.3	43.2	41.9	42.1	0.2
	Pulp, Paper and Paper Products	47.4	42.8	40.5	38.7	39.4	36.2	36.1	36.7	36.1	36.3	34.8	37.3	39.3	2.0
	Publishing, Printing	40.0	36.8	35.3	34.8	34.9	33.7	33.1	31.5	31.5	31.0	31.8	33.5	34.1	0.6
Manufacturing	Chemical	50.2	47.5	46.7	45.6	46.6	45.8	43.4	42.4	42.9	43.3	43.2	44.5	44.6	0.1
	Steel,Nonferrous Metals,Mining	52.5	47.5	47.4	48.1	48.7	49.1	46.8	45.3	44.4	42.8	44.8	46.8	45.2	▲ 1.6
	General Machinery	54.7	51.6	52.3	52.7	53.8	52.2	51.7	50.5	50.0	48.6	49.6	51.5	52.6	1.1
	Electrical Machinery	49.6	47.0	48.1	48.8	49.9	47.3	46.2	46.1	45.9	45.8	47.3	48.4	49.7	1.3
	Transportation Machinery, Equipment	54.6	50.8	50.2	51.7	52.8	53.4	50.7	48.2	48.0	47.7	47.4	50.3	50.4	0.1
	Precision Machinery, Medical Instruments and Equipment	48.4	42.9	45.2	47.7	48.2	49.3	48.1	46.6	45.4	45.0	47.9	48.9	49.2	0.3
	Other	47.0	40.5	38.0	37.8	39.2	39.3	38.3	37.9	38.4	35.2	35.4	38.7	38.7	0.0
	Total	49.7	45.9	45.9	45.9	46.3	45.6	44.2	43.4	42.9	42.3	43.0	44.6	45.1	0.5
	Food,BEWerages	42.2	39.1	41.3	41.4	41.0	39.6	39.9	39.0	37.1	37.6	38.3	39.7	40.6	0.9
	Textile, Textile Products, Clothing	41.5	38.8	37.7	36.8	36.7	35.9	35.3	34.3	30.7	30.2	31.1	32.2	33.3	1.1
	Construction Materials, Furniture,Ceramics, Stone and Clay Products	56.2	50.0	46.8	44.3	44. 3	42.9	41.5	41.0	39. 5	39.3	39.0	40.5	40.2	▲ 0.3
Wholesale	Paper Products, Stationery, Books	48.0	40.3	37.0	36.0	35.9	34.6	33.8	32.9	33.5	31.8	33.2	35.1	37.7	2.6
	Chemical	48.7	43.5	41.9	43.5	43.4	42.8	40.8	40.6	40.0	37.8	38.9	41.2	41.8	0.6
	Recycled Resources	44.3	49.5	48.7	50.0	47.3	47.3	46.1	37.8	40.4	40.8	39.0	38.5	39.3	0.8
	Steel,Nonferrous Metals, Mining Products	52.0	45.2	44.2	44.4	46.0	44.9	43. 5	43.2	43.8	42.1	43.9	43.5	43.2	▲ 0.3
	Machinery,Equipment	53.0	47.7	45.8	46.6	47.6	46.7	44.9	43.9	43.6	43.2	44.8	46.0	47.3	1.3
	Other	46.0	40.9	40.5	40.3	40.4	40.2	38.5	36.7	37.1	35.1	37.5	38.5	40.7	2.2
	Total	49.6	44.6	43.3	43.4	43.8	42.9	41.5	40.6	40.0	39.1	40.4	41.5	42.5	1.0

		Mar 14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Oct-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Ratio to the PrEZious Month
	Food, BEWerages	44.0	37.1	40.8	40.8	39.1	40.7	39.3	36.8	34.7	34.5	36.8	38.2	39.4	1.2
	Textile, Textile Products, Clothing	40.8	36.1	37.7	37.3	36.3	36.2	38.2	36.7	32.0	30.8	30.7	32.3	34.8	2.5
	Drugs,Sundries	55.6	39.9	40.7	44.3	40.8	40.7	41.7	41.1	42.6	38.9	44.6	45.3	46.0	0.7
	Furniture	63.6	35.0	31.7	33.3	28.8	30.6	37.0	22.7	27.3	26.4	28.8	33.3	27.8	▲ 5.5
Retail	Electrical Household Appliances, Information Machinery and Equipment	56.7	45.1	38.4	37.4	39. 7	37.4	36. 1	36.2	36. 0	34. 3	39.3	39. 0	43. 2	4.2
	Motor Vehicles, Motor Vehicle Parts	56.5	32.7	30.9	30.7	32.1	34.4	33.0	30.1	31.8	28.7	37.8	40.7	38.8	▲ 1.9
	Special Merchandise	39.9	34.7	35.2	35.7	36.2	36.8	36.2	36.3	36.0	39.2	41.4	43.7	42.3	▲ 1.4
	Various Merchandise	55.2	37.3	43.3	45.0	42.1	41.7	41.8	41.2	39.1	40.5	42.6	41.0	40.6	▲ 0.4
	Other	45.8	33. 3	33. 3	27.8	36.7	43.3	37.5	40.0	40.0	41.7	33. 3	36.7	38.9	2.2
	Total	47.1	36.4	37.3	37.8	37.3	37.8	37.5	36.3	35.5	35.9	39.1	40.5	40.5	0.0
Transportati	ion,Warehousing	51.8	46.5	46.3	45.1	44.9	45.8	43.7	43.7	44.8	43.8	43.7	44.8	44.9	0.1
	Restaurants	47.4	46.9	46.9	49.5	49.1	48.7	46.7	42.6	45.1	39.9	44.6	45.2	49.2	4.0
	Postal, Telecommunications	50.0	51.9	45.8	50.0	53.3	50.0	50.0	46.3	48.1	50.0	56.3	53.7	48.3	▲ 5.4
	Electricity, Gas, Water, Heat	48.5	53.7	53.7	50.0	51.7	48.3	50.0	46.3	43.8	44.4	50.0	50.0	48.3	▲ 1.7
	Leasing,Rentals	56.2	55.7	54.3	52.7	53.8	51.7	51.8	49.7	49.9	49.1	50.9	50.0	49.3	▲ 0.7
	Lodging, Hotels	48.4	44.9	45.2	47.5	47.7	44.4	46.2	46.3	47.0	47.6	47.7	49.5	48.6	▲ 0.9
	Recreation	43.3	39.5	38.0	37.6	38.3	39.5	39.4	39.5	36.4	36.5	34.4	40.0	45.6	5.6
	Broadcasting	47.9	41.2	40.7	44.0	44.4	45.2	44.0	45.2	43.3	41.7	44.4	40.0	45.6	5.6
Service	Maintenance, Guarding, Testing	52.6	46.8	46.2	46.0	49.4	46.8	45.7	45.8	43.1	42.6	44.6	46.9	47.2	0.3
	Advertising	47.7	42.5	40.8	42.6	42.5	41.4	41.1	38.6	38.7	38.8	38.8	39.3	42.1	2.8
	Information	56.3	54.2	55.5	55.0	54.5	53.5	52.8	51.4	51.6	52.2	53.5	54.6	56.3	1.7
	Labor Dispatching	57.8	57.5	54.6	57.2	57.2	56.2	56.9	55.6	53.9	54.0	55.7	57.5	56.7	▲ 0.8
	Special Services	55.8	54.2	53.8	55.1	55.2	53.7	53.9	50.7	50.7	50.3	50.8	51.4	53.0	1.6
	Medical,Welfare,Public Health	50.7	48.3	46.6	47.9	47.6	47.1	46.2	46.2	45.0	44.1	44.7	45.7	45.3	▲ 0.4
	Education	45.7	42.1	40.3	44.7	45.1	40.7	41.7	42.4	41.7	39.9	40.5	40.2	39.5	▲ 0.7
	Other	48.6	46.9	47.2	48.1	48.7	48.4	47.2	44.9	45.2	45.0	47.4	48.1	47.2	▲ 0.9
	Total	52.9	50.5	50.1	50.6	50.9	49.7	49.2	47.7	47.3	47.2	48.3	49.2	50.3	1.1
Other		52.1	46.0	47.5	44.3	44.9	43.1	42.8	40.6	37.7	41.5	37.3	41.7	42.0	0.3

Economic Diffusion Index (Economic DI)2/2

	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Oct-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Ratio to the PrEZious Month
Hokkaido	50.2	47.2	46.4	46.4	47.0	46.0	45.0	42.5	41.5	40.1	39.1	39.9	40.0	0.1
Tohoku	51.5	47.2	46.9	46.8	47.6	47.5	46.1	45.2	45.6	44.5	45.4	46.0	46.5	0.5
kitakanto	50.2	46.3	46.9	47.0	48.1	46.8	45.8	43.1	43.4	43.2	44.1	45.3	46.2	0.9
minamikanto	50.8	47.5	46.9	47.1	47.4	46.5	45.4	44.4	43.8	43.6	44.7	46.0	46.8	0.8
Hokuriku	51.3	47.1	46.2	46.2	46.5	46.3	45.2	44.3	42.8	41.9	43.6	44.6	44.4	▲ 0.2
Tokai	52.3	46.3	45.9	46.9	47.5	47.0	45.6	44.7	44.4	43.4	45.0	46.3	46.4	0.1
Kinki	49.8	45.5	44.8	44.6	45.4	44.4	43.7	42.7	42.1	41.5	42.2	43.2	44.5	1.3
Chugoku	51.1	46.8	45.3	46.3	46.5	46.4	44.5	43.9	44.0	42.9	43.6	44.4	45.5	1.1
Shikoku	52.6	46.1	44.8	45.6	45.1	44.9	44.2	44.5	43.5	43.6	43.8	45.5	46.6	1.1
Kyushu	51.8	47.4	46.7	47.4	46.4	45.9	46.0	45.4	44.2	44.7	45.3	46.6	47.2	0.6

Appendix

1.Research Subjects(Companies Researched:23,336; Valid Responses: 10,845; Response Rate:46.5%)

Appendix

1.Region

Hokkaido	582	Tokai	1,213
Tohoku	676	Kinki	1,824
kitaKanto	730	Chugoku	626
minamikanto	3,477	Shikoku	341
Hokuriku	577	Kyushu	799
		Total	10,845

2.Industry (10 Industries 51 Lines of business)

Agriculture,Fo	orestry,Fisheries	50		Food, Beverages	72	
Finance		123		Textile, Textile Products, Clothing	35	
Construction		1,494		Drugs,Sundries	29	
Real Estate		281	Retail	Furniture	12	
	Food, Beverages, Livestock Feed	376	480	Electrical Household Appliances, Information Machinery and Equipment	39	
	Textile, Textile Products, Clothing	122		Motor Vehicles, Motor Vehicle Parts	52	
	Construction Materials, Furniture, Ceramics, Stone and Clay Products	251		Special Merchandise	151	
	Pulp, Paper and Paper Products	115		Various Merchandise	55	
	Publishing, Printing	214		Others	6	
Manufacturing	Chemical	446 Transportation, Warehousing				
3,223	Steel,Nonferrous Metals,Mining	540		Restaurants	41	
	General Machinery	477		Telecommunications	10	
	Electrical Machinery	372		Electricity, Gas, Water, Heat	10	
	Transportation Machinery, Equipment	112		Leasing, Rentals	125	
	Precision Machinery, Medical Instruments and Equipment	79		Lodging, Hotels	35	
	Others	100		Recreation	62	
	Food,Beverages	383	Service	Broadcasting	15	
	Textile, Textile Products, Clothing	197	1,384	Maintenance, Guarding, Testing	148	
	Construction Materials, Furniture, Ceramics, Stone and Clay Products	391		Advertising	129	
Wholesale	Paper Products, Stationery, Books	123		Information	445	
3,959	Chemical	312		Labor Dispatching	57	
	Recycled Resources	42		Special Services	214	
	Steel,Nonferrous Metals,Mining Products	359		Medical,Welfare,Public Health	103	
	Machinery,Equipment	997		Education	19	
	Others	384	1	Others	126	
-	•		Others	•	44	
				Total	10,845	

3.Size

Large Firms	2,347	21.6%
Small to Medium-sized Firms	8,498	78.4%
micro Firms	2,633	24.3%
Total	10,845	100.0%

2.Research Items

*Business Confidence (current, in 3 months, in 6 months, in 1 year) *Business Conditions (sales, purchasing and selling unit price, inventory, capacity utilization ratio, number of employees, overtime work hours)

3. Research Period and Methodology

Internet-based survey conducted March $18 - 31\ 2015$

The explanation of the Economic Diffusion Index

Research Purpose/Researched Terms

TDB Economic Trend Research (started from May 2002) is a monthly statistical survey conducted for over 20,000 nationwide corporations on their general business activities including the current condition and future outlook of the industry business performance and operating climate. The primary purpose of such a survey is to assess the current state of Japan's economy.

Selection of the Subject Corporations

Companies of all sizes in all domestic industries are eligible to participate in the survey.

DI Formula

The DI (Diffusion Index) is calculated by attaching a number (in parenthesis in the diagram below) to each of seven possible responses. Then multiplying the percentage of each response by the appropriate number, and adding the results.

Very Bad	Bad	Moderately Bad	Neither Good or Bad	Moderately Good	Good	Very Good
(0)	(1/6)	(2/6)	(3/6)	(4/6)	(5/6)	(6/6)
0	16.7	33.3	DI=50 Dividing point	66.7	83.3	100

A DI over 50 is in the range of "Good." A score under 50 is "Bad." The number 50 is the dividing point ("Neither Good or Bad"). All numbers are rounded off to the hundredth. It should be noted that no weight is given to a company's responses based on its size. Calculations are made according to a "one company, one vote" rule.

For example, all corporations rated 'Very Good'. DI=6/6x100(%)=100All corporations rated 'Neither Good nor Bad'. DI=3/6x100(%)=50

Size Classification

Industry	Large Firms	Small to Medium-Sized Firms (Micro Firms included)	Micro Firms
Manufacturing and	Capital: More than 300 million yen	Capital: Below 300 million yen	
Other Industries*	and	or	No. of Employee: Below 20
	No. of Employee: Over 300	No. of Employee: Below 300	
Wholesale Trade	Capital: More than 100 million yen	Capital: Below 100 million yen	
	and	or	No. of Employee: Below 5
	No. of Employee: Over 100	No. of Employee: Below 100	
Retail Trade	Capital: More than 50 million yen	Capital: Below 50 million yen	
	and	or	No. of Employee: Below 5
	No. of Employee: Over 50	No. of Employee: Below 50	
Service**	Capital: More than 50 million yen	Capital: Below 50 million yen	
	and	or	No. of Employee: Below 5
	No. of Employee: Over 100	No. of Employee: Below 100	

Note1: Large Firms refer to companies that rank in the top 3% in terms of sales volume according to the type of business, among small to midium-sized corporations excluding micro firms, which are defined in Small and Medium Enterprises Basic Act.

Note2: Small to Medium-Sized Firms refer to companies that rank in the bottom 50% in terms of sales volume according to the type of business, among those not categorized as small to midium-sized corporations in Small to Medium-Sized Enterprises Basic Act.