TDB Trends Research (Research & Summary for December 2016)

# Domestic economy improves widely, upward trends continue

- Personal consumption trends in the domestic economy from now on are key -

(Companies Researched: 23,804; Valid responses: 10,033; Response rate: 42.1%; Survey Start Date: May 2002)

# < Overview of December 2016: Upward trend >

The economic diffusion index (DI) in December was 45.4, up 1.3 points from the previous month, and an improvement for four consecutive months. This four consecutive month improvement is for the first time in two years and eleven months, since January 2014 when improvement has continued over a period of seven months.

In the domestic economy, there was steady domestic and foreign demand along with good performance in the year-end shopping season at the same time, and upward trends continued.

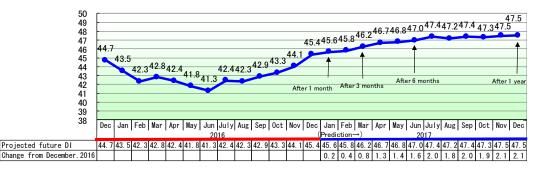
### < Future outlook: Mild recovery continues >

Personal consumption trends in the domestic economy from now on are key. Although there are concerns such as an increase in the cost burden associated with a lack of human resources, gradual recovery is expected to continue.

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By industry: <u>All ten industries improved for the first time in three years.</u>

- By size: <u>All ten industries have improved in full scale for the first time,</u> <u>with "large enterprises" for the first time in thirteen years and two</u> <u>months.</u>
- By region: <u>Nine regions have improved, good performance of strong</u> <u>industries/enterprises in the region is spreading to related</u> <u>industries/companies</u>



\*: Economic DIs are calculated based on the structural ARIMA model, in which economic statistics are incorporated to the ARIMA model.

# Economic Diffusion Index (Economic DI)1/2

|                             | Dec-15 | Jan-16 | Feb <sup>.</sup> 16 | Mar-16 | Apr-16 | May-16 | Jun-16 | Jul-16 | Aug-16 | Sep-16 | Oct-16 | Nov-16 | Dec-16 | Ratio to the<br>PrFDious<br>Month |
|-----------------------------|--------|--------|---------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|-----------------------------------|
| Total                       | 44.7   | 43.5   | 42.3                | 42.8   | 42.4   | 41.8   | 41.3   | 42.4   | 42.3   | 42.9   | 43.3   | 44.1   | 45.4   | 1.3                               |
| Large Firms                 | 47.9   | 47.1   | 46.0                | 46.5   | 46.2   | 45.7   | 45.1   | 46.6   | 45.7   | 46.5   | 46.5   | 47.0   | 48.4   | 1.4                               |
| Small to Medium-sized Firms | 43.8   | 42.5   | 41.3                | 41.8   | 41.4   | 40.8   | 40.3   | 41.3   | 41.4   | 41.9   | 42.4   | 43.3   | 44.5   | 1.2                               |
| Micro Firms                 | 43.3   | 41.8   | 40.3                | 40.8   | 40.3   | 39.7   | 39.6   | 40.3   | 40.6   | 41.3   | 41.9   | 42.9   | 43.9   | 1.0                               |

|                    |   | Dec-15 | Jan-16 | Feb <sup>.</sup> 16 | Mar 16 | Apr-16 | May-16 | Jun-16 | Jul-16 | Aug-16 | Sep-16 | Oct-16 | Nov-16 | Dec-16 | Ratio to the<br>PrFDious<br>Month |
|--------------------|---|--------|--------|---------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|-----------------------------------|
| Agriculture,Forest | Agriculture,Forestry,Fisheries  |        |        | 44.5                | 42.3   | 42.4   | 42.1   | 43.7   | 42.5   | 40.1   | 41.8   | 41.2   | 44.6   | 47.3   | 2.7                               |
| Finance            |   | 46.3   | 45.3   | 44.3                | 44.8   | 45.5   | 44.3   | 45.0   | 45.1   | 43.7   | 44.5   | 44.1   | 45.2   | 45.9   | 0.7                               |
| Construction       |   | 49.3   | 47.9   | 45.9                | 46.3   | 45.2   | 44.9   | 44.7   | 46.5   | 46.9   | 48.1   | 48.6   | 49.2   | 49.7   | 0.5                               |
| Real Estate        |   | 48.4   | 47.1   | 48.0                | 48.2   | 48.1   | 48.3   | 48.4   | 47.8   | 47.3   | 47.0   | 46.2   | 47.7   | 48.7   | 1.0                               |
|                    | Food,BEWerages,Livestock Feed   | 44.1   | 44.2   | 43.2                | 44.2   | 44.6   | 43.4   | 43.0   | 43.0   | 42.1   | 41.8   | 42.2   | 42.2   | 43.4   | 1.2                               |
|                    | Textile, Textile Products, Clothing                                       | 39.3   | 36.4   | 37.6                | 39.8   | 38.2   | 38.4   | 38.2   | 37.0   | 37.8   | 37.3   | 36.6   | 36.7   | 38.0   | 1.3                               |
|                    | Construction Materials,Furniture,<br>Ceramics,Stone and Clay Products     | 40.7   | 38.5   | 38.0                | 38.6   | 37.9   | 38.3   | 37.8   | 40.5   | 40.7   | 40.5   | 41.7   | 42.5   | 43.5   | 1.0                               |
|                    | Pulp, Paper and Paper Products  | 41.7   | 40.3   | 36.8                | 37.6   | 40.2   | 38.6   | 38.5   | 40.4   | 39.4   | 39.1   | 40.1   | 40.3   | 43.0   | 2.7                               |
|                    | Publishing, Printing  | 34.7   | 34.0   | 34.6                | 35.3   | 34.1   | 34.0   | 32.9   | 33.5   | 32.8   | 33.7   | 34.4   | 35.0   | 35.7   | 0.7                               |
| Manufacturing      | Chemical  | 45.4   | 44.3   | 42.8                | 42.7   | 43.0   | 42.7   | 42.2   | 43.3   | 41.8   | 44.0   | 43.8   | 45.5   | 48.2   | 2.7                               |
|                    | Steel,Nonferrous Metals,Mining  | 41.5   | 41.1   | 38.8                | 38.3   | 38.3   | 38.1   | 37.6   | 38.7   | 39.8   | 41.4   | 42.5   | 44.3   | 45.7   | 1.4                               |
|                    | General Machinery   | 48.6   | 46.0   | 45.5                | 45.7   | 45.3   | 44.0   | 43.6   | 44.9   | 44.3   | 45.3   | 46.7   | 47.9   | 50.3   | 2.4                               |
|                    | Electrical Machinery  | 44.9   | 43.0   | 42.8                | 42.8   | 42.3   | 40.4   | 40.4   | 41.9   | 41.5   | 42.6   | 44.5   | 44.4   | 45.5   | 1.1                               |
|                    | Transportation Machinery, Equipment                                       | 46.2   | 45.7   | 44.6                | 46.8   | 46.8   | 43.8   | 42.7   | 44.0   | 44.9   | 44.2   | 46.9   | 46.6   | 48.6   | 2.0                               |
|                    | Precision Machinery,<br>Medical Instruments and Equipment                 | 46.1   | 46.2   | 43.1                | 44.6   | 44.6   | 43.2   | 43.2   | 42.6   | 43.2   | 44.8   | 44.0   | 44.8   | 46.3   | 1.5                               |
|                    | Other   | 39.6   | 39.4   | 39.1                | 40.6   | 37.5   | 37.8   | 37.0   | 39.1   | 35.7   | 37.7   | 37.3   | 39.4   | 39.6   | 0.2                               |
|                    | Total   | 43.5   | 42.2   | 41.2                | 41.6   | 41.3   | 40.6   | 40.1   | 41.2   | 40.9   | 41.8   | 42.7   | 43.5   | 45.2   | 1.7                               |
|                    | Food,BEWerages  | 42.6   | 41.9   | 40.9                | 42.2   | 42.6   | 41.0   | 40.1   | 41.1   | 40.4   | 39.9   | 39.9   | 40.1   | 41.5   | 1.4                               |
|                    | Textile, Textile Products, Clothing                                       | 34.4   | 33.5   | 32.7                | 33.8   | 35.7   | 34.6   | 35.3   | 33.5   | 34.5   | 32.9   | 31.9   | 33.1   | 34.0   | 0.9                               |
|                    | Construction Materials,<br>Furniture,Ceramics,<br>Stone and Clay Products | 41.8   | 40.5   | 39.1                | 39.4   | 39.2   | 38.4   | 37.6   | 39.0   | 38.9   | 39.9   | 40.3   | 42.6   | 43.2   | 0.6                               |
| Wholesale          | Paper Products, Stationery, Books   | 37.2   | 38.1   | 37.4                | 38.0   | 36.6   | 36.7   | 34.2   | 35.9   | 36.3   | 37.4   | 36.1   | 37.5   | 37.7   | 0.2                               |
|                    | Chemical  | 43.2   | 40.8   | 39.2                | 40.2   | 39.5   | 39.4   | 38.8   | 39.5   | 39.4   | 39.6   | 40.9   | 40.4   | 43.1   | 2.7                               |
|                    | Recycled Resources  | 32.1   | 25.6   | 28.4                | 30.7   | 39.3   | 33.3   | 28.3   | 29.4   | 35.0   | 33.8   | 36.9   | 44.0   | 49.5   | 5.5                               |
|                    | Steel,Nonferrous Metals,<br>Mining Products                               | 37.7   | 36.4   | 35.8                | 36.1   | 35.2   | 34.6   | 33. 2  | 35.7   | 36.0   | 35.5   | 36.8   | 39.6   | 42.6   | 3.0                               |
|                    | Machinery, Equipment  | 43.6   | 42.6   | 41.2                | 41.7   | 40.9   | 41.1   | 39.7   | 40.9   | 40.5   | 41.2   | 41.6   | 42.5   | 44.2   | 1.7                               |
|                    | Other   | 41.1   | 39.9   | 39.0                | 39.6   | 39.1   | 38.6   | 38.2   | 38.0   | 38.7   | 38.2   | 37.6   | 37.9   | 39.9   | 2.0                               |
|                    | Total   | 41.4   | 40.1   | 39.0                | 39.7   | 39.4   | 38.9   | 37.9   | 38.8   | 38.9   | 39.0   | 39.3   | 40.4   | 42.1   | 1.7                               |

|              |   | Dec-15 | Jan-16 | Feb-16 | Mar-16 | Apr-16 | May-16 | Jun-16 | Jul-16 | Aug-16 | Sep-16 | Oct-16 | Nov-16 | Dec-16 | Ratio to the<br>PrFDious<br>Month |
|--------------|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|-----------------------------------|
|              | Food,BEWerages  | 43.2   | 39.9   | 40.4   | 43.4   | 42.1   | 38.9   | 38.6   | 40.7   | 40.0   | 39.5   | 37.6   | 37.7   | 40.6   | 2.9                               |
|              | Textile, Textile Products, Clothing                                     | 32.1   | 34.8   | 31.6   | 33.3   | 35.1   | 32.9   | 32.5   | 33.8   | 32.8   | 28.0   | 27.6   | 32.4   | 31.3   | ▲ 1.1                             |
|              | Drugs, Sundries   | 49.4   | 45.3   | 45.4   | 46.1   | 42.0   | 41.1   | 37.9   | 42.5   | 42.5   | 42.0   | 38.3   | 41.1   | 42.0   | 0.9                               |
|              | Furniture   | 47.2   | 42.9   | 40.5   | 40.5   | 38.1   | 42.9   | 41.7   | 36.1   | 35.4   | 33.3   | 37.5   | 37.5   | 30.0   | <b>▲</b> 7.5                      |
| Retail       | Electrical Household Appliances,<br>Information Machinery and Equipment | 40.7   | 43.8   | 39.2   | 40.4   | 40.7   | 35.8   | 36.6   | 40.2   | 37.9   | 42.7   | 41.2   | 37.8   | 38.6   | 0.8                               |
|              | Motor Vehicles, Motor Vehicle Parts                                     | 37.9   | 40.0   | 37.9   | 38.6   | 40.4   | 37.2   | 37.0   | 39.8   | 40.1   | 42.3   | 39.3   | 40.2   | 41.0   | 0.8                               |
|              | Special Merchandise   |        | 40.4   | 39.2   | 37.4   | 38.9   | 37.0   | 37.4   | 37.6   | 36.7   | 38.1   | 36.5   | 36.3   | 37.1   | 0.8                               |
|              | Various Merchandise   |        | 45.0   | 43.7   | 44.8   | 43.3   | 43.7   | 42.6   | 43.2   | 39.9   | 40.6   | 41.7   | 44.4   | 44.6   | 0.2                               |
|              | Other   | 43.3   | 44.4   | 41.7   | 44.4   | 41.7   | 42.9   | 41.7   | 46.7   | 47.2   | 50.0   | 46.7   | 46.7   | 46.7   | 0.0                               |
|              | Total   | 40.2   | 41.0   | 39.5   | 40.1   | 40.2   | 38.0   | 37.7   | 39.3   | 38.4   | 39.3   | 37.5   | 38.3   | 39.1   | 0.8                               |
| Transportati | ransportation,Warehousing   |        | 43.2   | 41.9   | 41.9   | 41.5   | 41.5   | 40.0   | 41.5   | 42.0   | 42.7   | 44.0   | 44.4   | 46.1   | 1.7                               |
|              | Restaurants   | 44.4   | 47.1   | 42.1   | 43.6   | 43.1   | 42.3   | 40.2   | 45.3   | 42.2   | 39.0   | 37.0   | 38.0   | 37.5   | <b>▲</b> 0.5                      |
|              | Postal, Telecommunications  | 51.5   | 58.3   | 54.2   | 50.0   | 59.1   | 52.4   | 46.2   | 52.6   | 51.1   | 52.0   | 53.7   | 57.7   | 46.2   | ▲ 11.5                            |
|              | Electricity,Gas,Water,Heat  | 55.0   | 52.4   | 53.7   | 50.0   | 51.9   | 47.6   | 44.4   | 42.9   | 46.3   | 43.8   | 43.3   | 50.0   | 41.7   | ▲ 8.3                             |
|              | Leasing,Rentals   | 49.7   | 48.1   | 46.2   | 47.1   | 45.9   | 46.7   | 45.5   | 45.9   | 47.2   | 47.4   | 49.0   | 49.3   | 48.9   | ▲ 0.4                             |
|              | Lodging, Hotels   | 55.4   | 56.9   | 54.7   | 56.1   | 50.5   | 44.4   | 46.8   | 47.8   | 50.0   | 49.0   | 49.4   | 44.3   | 47.5   | 3.2                               |
|              | Recreation  | 38.6   | 39.1   | 37.3   | 36.9   | 38.0   | 36.8   | 38.4   | 37.1   | 38.0   | 38.1   | 37.8   | 37.0   | 36.9   | ▲ 0.1                             |
|              | Broadcasting  | 47.8   | 43.8   | 46.9   | 45.6   | 46.7   | 44.4   | 42.7   | 43.6   | 44.4   | 44.0   | 47.9   | 50.0   | 49.0   | ▲ 1.0                             |
| Service      | Maintenance, Guarding, Testing  | 46.4   | 44.8   | 43.8   | 43.9   | 44.4   | 44.3   | 44.3   | 46.3   | 46.4   | 47.0   | 47.0   | 48.2   | 47.1   | <b>▲</b> 1.1                      |
|              | Advertising   | 40.3   | 39.2   | 37.2   | 40.9   | 37.5   | 36.8   | 37.9   | 38.9   | 39.2   | 39.0   | 39.8   | 38.9   | 40.9   | 2.0                               |
|              | Information   | 54.9   | 55.2   | 53.3   | 53.4   | 53.4   | 52.5   | 52.2   | 53.0   | 52.2   | 52.6   | 52.3   | 52.7   | 53.2   | 0.5                               |
|              | Labor Dispatching   | 53.1   | 50.9   | 52.7   | 54.7   | 53.1   | 52.5   | 49.4   | 52.4   | 52.7   | 51.8   | 52.5   | 51.4   | 54.4   | 3.0                               |
|              | Special Services  | 52.1   | 49.1   | 48.9   | 49.6   | 48.3   | 48.6   | 49.2   | 50.5   | 48.8   | 50.3   | 50.8   | 50.3   | 52.8   | 2.5                               |
|              | Medical,Welfare,Public Health   | 42.2   | 39.9   | 39.2   | 42.5   | 41.5   | 41.4   | 41.5   | 41.6   | 42.6   | 44.1   | 43.5   | 43.6   | 44.0   | 0.4                               |
|              | Education   | 46.7   | 46.3   | 46.8   | 47.4   | 43.0   | 42.2   | 43.9   | 48.2   | 43.1   | 45.0   | 45.6   | 43.1   | 43.7   | 0.6                               |
|              | Other   | 49.0   | 45.9   | 47.5   | 47.1   | 46.7   | 45.7   | 46.8   | 46.6   | 48.2   | 47.5   | 47.4   | 47.9   | 47.9   | 0.0                               |
|              | Total   | 49.6   | 48.4   | 47.4   | 48.2   | 47.5   | 46.8   | 46.7   | 47.8   | 47.7   | 47.9   | 48.1   | 48.2   | 48.7   | 0.5                               |
| Other        |   | 43.8   | 40.9   | 39.4   | 38.8   | 37.4   | 37.5   | 37.5   | 38.8   | 40.1   | 39.4   | 41.5   | 38.6   | 39.5   | 0.9                               |

# Economic Diffusion Index (Economic DI)2/2

|             | Dec-15 | Jan- 16 | Feb-16 | Mar-16 | Apr-16 | May- 16 | Jun-16 | Jul-16 | Aug-16 | Sep-16 | Oct-16 | Nov-16 | Dec-16 | Ratio to the<br>PrFDious<br>Month |
|-------------|--------|---------|--------|--------|--------|---------|--------|--------|--------|--------|--------|--------|--------|-----------------------------------|
| Hokkaido    | 39.4   | 39.0    | 37.9   | 38.6   | 39.2   | 39.6    | 39.4   | 40.5   | 40.6   | 41.0   | 42.1   | 42.5   | 42.6   | 0.1                               |
| Tohoku      | 45.6   | 43.9    | 43.2   | 43.1   | 43.3   | 41.7    | 42.9   | 43.4   | 42.9   | 43.6   | 44.7   | 44.8   | 44.6   | ▲ 0.2                             |
| kitakanto   | 43.0   | 41.1    | 40.3   | 41.5   | 40.8   | 41.2    | 40.0   | 41.5   | 41.1   | 42.3   | 42.3   | 43.3   | 45.0   | 1.7                               |
| minamikanto | 45.8   | 44.6    | 43.2   | 43.9   | 43.6   | 43.0    | 42.3   | 43.4   | 43.2   | 43.5   | 44.0   | 45.0   | 46.1   | 1.1                               |
| Hokuriku    | 43.8   | 41.1    | 40.3   | 40.4   | 39.2   | 39.3    | 38.4   | 39.4   | 39.6   | 40.2   | 40.1   | 41.8   | 43.0   | 1.2                               |
| Tokai       | 46.4   | 45.4    | 43.6   | 43.6   | 43.3   | 42.7    | 41.5   | 43.1   | 43.1   | 43.7   | 43.6   | 44.2   | 46.4   | 2.2                               |
| Kinki       | 42.5   | 41.7    | 40.7   | 41.1   | 40.8   | 40.3    | 39.4   | 40.5   | 40.4   | 41.1   | 41.6   | 42.4   | 43.7   | 1.3                               |
| Chugoku     | 45.8   | 44.8    | 43.7   | 44.3   | 43.1   | 41.5    | 41.5   | 42.4   | 42.2   | 43.0   | 43.6   | 43.9   | 45.8   | 1.9                               |
| Shikoku     | 47.5   | 46.7    | 45.1   | 45.7   | 45.2   | 45.0    | 43.4   | 44.6   | 44.5   | 45.6   | 45.1   | 45.8   | 47.2   | 1.4                               |
| Kyushu      | 45.6   | 44.8    | 44.0   | 44.3   | 43.4   | 41.7    | 42.5   | 44.2   | 44.7   | 45.1   | 45.6   | 46.7   | 48.0   | 1.3                               |

# Appendix

# 1.Research Subjects(Companies Researched 23,804; Valid responses: 10,033; Response rate: 42.1%)

#### Appendix

1.Region

| Hokkaido    | 525   | Tokai   | 1,134  |
|-------------|-------|---------|--------|
| Tohoku      | 634   | Kinki   | 1,657  |
| kitaKanto   | 697   | Chugoku | 568    |
| minamikanto | 3,240 | Shikoku | 314    |
| Hokuriku    | 555   | Kyushu  | 709    |
|             |       | Total   | 10,033 |

#### 2.Industry (10 Industries 51 Lines of business)

| Agriculture, For | restry, Fisheries  | 62    |                | Food,Beverages   | 69     |
|------------------|--|-------|----------------|--|--------|
| Finance          |  | 130   |                | Textile, Textile Products, Clothing                                  | 33     |
| Construction     |  | 1,442 |                | Drugs,Sundries   | 27     |
| Real Estate      |  | 281   | Retail         | Furniture  | 5      |
|                  | Food,Beverages,Livestock Feed  | 329   | 480            | Electrical Household Appliances, Information Machinery and Equipment | 38     |
|                  | Textile, Textile Products, Clothing                                  | 108   |                | Motor Vehicles,Motor Vehicle Parts                                   | 61     |
|                  | Construction Materials, Furniture, Ceramics, Stone and Clay Products | 237   |                | Special Merchandise  | 138    |
|                  | Pulp, Paper and Paper Products                                       | 105   |                | Various Merchandise  | 52     |
|                  | Publishing,Printing  | 180   |                | Others   | 5      |
| Manufacturing    | Chemical   | 414   | Transportation | , Warehousing  | 427    |
| 3,223            | Steel,Nonferrous Metals,Mining                                       | 507   |                | Restaurants  | 36     |
|                  | General Machinery  | 433   |                | Telecommunications   | 13     |
|                  | Electrical Machinery   | 339   |                | Electricity,Gas,Water,Heat   | (      |
|                  | Transportation Machinery, Equipment                                  | 97    |                | Leasing,Rentals  | 109    |
|                  | Precision Machinery, Medical Instruments and Equipment               | 76    |                | Lodging, Hotels  | 34     |
|                  | Others   | 88    |                | Recreation   | 61     |
|                  | Food,Beverages   | 342   | Service        | Broadcasting   | 10     |
|                  | Textile, Textile Products, Clothing                                  | 183   | 1,384          | Maintenance,Guarding,Testing   | 150    |
|                  | Construction Materials, Furniture, Ceramics, Stone and Clay Products | 338   |                | Advertising  | 108    |
| Wholesale        | Paper Products, Stationery, Books                                    | 106   |                | Information  | 409    |
| 3,959            | Chemical   | 274   |                | Labor Dispatching  | 55     |
|                  | Recycled Resources   | 33    |                | Special Services   | 214    |
|                  | Steel,Nonferrous Metals,Mining Products                              | 308   |                | Medical,Welfare,Public Health  | 115    |
|                  | Machinery,Equipment  | 898   |                | Education  | 21     |
|                  | Others   | 351   |                | Others   | 132    |
|                  |  |       | Others         |  | 4      |
|                  |  |       |                | Total  | 10,033 |

3.Size

| э. | bize                        |        |        |
|----|-----------------------------|--------|--------|
|    | Large Firms                 | 2,145  | 21.4%  |
|    | Small to Medium-sized Firms | 7,888  | 78.6%  |
|    | micro Firms                 | 2,509  | 25.0%  |
|    | Total                       | 10,033 | 100.0% |

# 2.Research Items

\*Business Confidence (current, in 3 months, in 6 months, in 1 year) \*Business Conditions (sales, purchasing and selling unit price, inventory, capacity utilization ratio, number of employees, overtime work hours)

### 3. Research Period and Methodology

Internet-based survey conducted December 15 2016– January 5 2017

### The explanation of the Economic Diffusion Index

### **Research Purpose/Researched Terms**

TDB Economic Trend Research (started from May 2002) is a monthly statistical survey conducted for over 20,000 nationwide corporations on their general business activities including the current condition and future outlook of the industry business performance and operating climate. The primary purpose of such a survey is to assess the current state of Japan's economy.

# **Selection of the Subject Corporations**

Companies of all sizes in all domestic industries are eligible to participate in the survey.

# **DI Formula**

The DI (Diffusion Index) is calculated by attaching a number (in parenthesis in the diagram below) to each of seven possible responses. Then multiplying the percentage of each response by the appropriate number, and adding the results.

| Very<br>Bad | Bad   | Moderately<br>Bad | Neither<br>Good or Bad     | Moderately<br>Good | Good  | Very<br>Good |
|-------------|-------|-------------------|----------------------------|--------------------|-------|--------------|
| (0)         | (1/6) | (2/6)             | (3/6)                      | (4/6)              | (5/6) | (6/6)        |
| 0           | 16.7  | 33.3              | DI=50<br>Dividing<br>point | 66.7               | 83.3  | 100          |

A DI over 50 is in the range of "Good." A score under 50 is "Bad." The number 50 is the dividing point ("Neither Good or Bad"). All numbers are rounded off to the hundredth. It should be noted that no weight is given to a company's responses based on its size. Calculations are made according to a "one company, one vote" rule.

For example, all corporations rated 'Very Good'. DI=6/6x100(%)=100 All corporations rated 'Neither Good nor Bad'. DI=3/6x100(%)=50

# **Size Classification**

| Industry          | Large Firms  | Small to Medium-Sized Firms<br>(Micro Firms included)              | Micro Firms               |
|-------------------|--|--|---------------------------|
| Manufacturing and | Capital: More than 300 million yen                                     | Capital: Below 300 million yen                                     |                           |
| Other Industries* | and<br>No. of Employee: Over 300                                       | or<br>No. of Employee: Below 300                                   | No. of Employee: Below 20 |
| Wholesale Trade   | Capital: More than 100 million yen<br>and<br>No. of Employee: Over 100 | Capital: Below 100 million yen<br>or<br>No. of Employee: Below 100 | No. of Employee: Below 5  |
| Retail Trade      | Capital: More than 50 million yen<br>and<br>No. of Employee: Over 50   | Capital: Below 50 million yen<br>or<br>No. of Employee: Below 50   | No. of Employee: Below 5  |
| Service**         | Capital: More than 50 million yen<br>and<br>No. of Employee: Over 100  | Capital: Below 50 million yen<br>or<br>No. of Employee: Below 100  | No. of Employee: Below 5  |

Note1: Large Firms refer to companies that rank in the top 3% in terms of sales volume according to the type of business, among small to midium-sized corporations excluding micro firms, which are defined in Small and Medium Enterprises Basic Act.

Note2: Small to Medium-Sized Firms refer to companies that rank in the bottom 50% in terms of sales volume according to the type of business, among those not categorized as small to midium-sized corporations in Small to Medium-Sized Enterprises Basic Act.