株式会社帝国データバンク

〒107-8680 東京都港区南青山2-5-20 Tel 03 (5775) 3000 (大代)



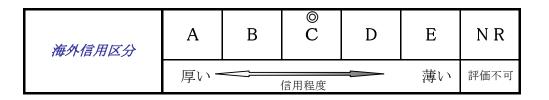
海外企業信用調查報告書

ご依頼の海外企業信用調査報告書ができあがりましたのでご査収ください。

ロシアサンプルレポート

Sample

調査先商号



- ※「海外信用区分」は、各国の調査機関が採用している調査対象企業の信用状態に関する固有の評価について、 各調査機関と協議のうえ、弊社独自の基準により5段階のTDB信用程度に推計した参考情報です。基礎となる 企業情報はあくまで各調査機関の調査結果であり、弊社における検証作業を経たものではありません。 与信判断の際には、各種情報と照らし合わせ、総合的に判断していただきますようお願いいたします。
- ※「海外信用区分」は、異なる国の企業間の単純な比較に用いることを想定したものではありません。
- ※ 詳しくはこちらをご参照ください。 http://www.tdb.co.jp/contact/faq15.html#Q9

TDB報告書取扱い規定

海外企業信用調査報告書(以下、海外報告書)の取扱いについては、当取扱規定の内容を承認・遵守のうえ、ご利用いただきますようお願い申し上げます。なお、海外報告書内に記載されている取扱に関する規定と当取扱規定の内容が抵触する場合には、当取扱規定の内容が優先するものとします。

- 1. 海外報告書は、貴社の内部資料としてのみご利用いただき、外部への資料持出しその他の手段により、海外報告書の内容を第三者に漏らすことは禁止します。(訴訟、調停、仲裁、その他司法手続き等の資料として用いることも同様です。)
- 2. 理由の如何にかかわらず、海外報告書の複製、転載、貸与、その他これと同様の行為は一切禁止します。
- 3. 海外報告書は、弊社が選択した各国の調査機関が、自ら定めた仕様に従って調査を実施、報告したものです。したがって海外報告書の見解は、当該調査機関のもので、弊社の見解ではありません。また内容の正確性・完全性・または特定の目的についての適合性を保証するものではありませんので、海外報告書の記事内容および海外報告書の使用により発生した損害についても弊社は責任を負いません。
- 4. 貴社が海外報告書を第三者に開示したことにより、弊社に何らかの紛議が生じ、弊社が損害を被った場合、または貴社と第三者との間で紛議が生じた場合、貴社は自己の費用負担と責任においてかかる損害を賠償し、または紛議を解決するものとします。
- 5. 海外報告書の入手元が弊社および当該調査機関であることを、貴社は第三者に開示しないものとします。

Supplied on	30 APRIL 20XX
Client Reference	xxxxxxx
Graydon Order Number	XXXXXXX

Identification Details

International Name: XXX LLC

000 " XXX "

Principal Address:

XXXXXXXX

XXXXXXXXXXXXXXXXXXX

Russian Federation

Telephone: +X-XXX-XXXXX Email: info@xxxxxxxxxxx.ru Web: http://www.xxxxxxxxxxxx.ru

Registered office:

XXXXXXXXXXXXXXX

Russian Federation

Former company addresses

Status: Registration status: XX.XX,19XX - Registered company

Activity status: XX.XX.19XX - Active company

Credit Recommendations	S
Graydon Credit Rating	3
Graydon Risk	Medium Risk
Maximum Credit Guide	1,250,000 eur

Where no financial information is available credit assessments are arrived at after taking into consideration the reputation, morality and payment & legal history, among other factors.

Rating Explanation

The rating system ranges from 1, indicating a high risk to 5, the lowest risk. A rating of 8 indicates an unclassified risk (risk unknown), used on brand new companies as an example. A rating of 9 is used for companies, which are either in Receivership, Liquidation, and Dissolution or have ceased trading for some other reason.

Established:	XX.XX.19XX
Registration:	No. XXXXXXXX
	XX.XX.20XX
	XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX
	XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX
	Translation of Registration Authority into English: Federal Tax Service Inspectorate
Registration	XX.XX.19XX - Registered company
	Status of registration is the legal status of the company (registered, under reorganization or liquidation procedure). The given date is the date from which this status is valid.
ormer	No. 00XXXX
Registration:	XX.XX.19XX
	Russian Federation

History	
History:	/ The most important records in the State Register: XX.XX.20XX The legal entity registered before XX 1st, 20XX XX.XX.20XX Separation of another legal entity as a result of reorganization of the company
	Successors: XX.XX.20XX Reg. #: XXXXXXXXXXXXXXX OOO "XXXX XXXXX"

Share Capital Structure						
Capital:	Nominal capital:			RUB 10.000,00		
Partners / Shareholders:	Full Name	Function	Address	Share equity capital		
onaronolasio.	XXXXXXXXXX	Shareholder	Russian Federation	100,00%		
	Comment: INN: X	XXXXXX (XX	.XX.20XX)			

Directors / Principals

Management:	Full Name	Function	Address
	XXXXXX XXXXX	Business manager	
	Comment: INN: XXXXXXXX	(XX.XX.20XX)	

Public Record Information

Payment Practices:

Payments are made mostly according to terms

/... XX.XX.20XX

In the last 12 months the subject has acted in the capacity of a plaintiff in arbitration proceedings:

- number of cases - XXX;

- amount of claims - XX.XXX.XXX RUB;

/...

In the last 12 months the subject has acted in the capacity of a defendant in arbitration proceedings:

- number of cases - XX;

- amount of claims - X.XXX.XXX RUB;

Debt Collection:

There is no record of any debt collection action against this company exceeding a single case volume of EUR XXX.

Operations Details

Related Companies:

"XXX" LLC reg. # XXXXXXXXXX is registered as a shareholder of the following legal entities in the Russian Federation:

reg. # XXXXXXXX OOO "XXX"

reg. # XXXXXXXX OOO "XXX"
reg. # XXXXXXXX OOO "XXXXXXX"
reg. # XXXXXXXX OOO "XXXXXXXXXXX

KEY DATA ON OPERATIONS

Activity status: XX.XX.19XX - Active company

Status of Activity indicates: the company is considered as active; situation of uncertainty or its activity is ceased (due to liquidation of bankruptcy). The given date is the date from which this status is valid.

Activities:

NACE

main activity:

5146 Wholesale of pharmaceutical goods

7415 Management activities of holding companies

7414 Business and management consultancy activities

7410 Legal, accounting, book-keeping and auditing activities; tax consultancy; market research and public opinion polling; business and management consultancy; holdings

/... Total number of licenses - 10.

Short list of licenses:

XX.XX.20XX -- Distribution of narcotic, psychotropic drugs (#: FS-99-03-0000XX) XX.XX.20XX -- Distribution of narcotic, psychotropic drugs (#: FS-99-03-000XXX) XX.XX.20XX -- Distribution of narcotic, psychotropic drugs (#: 99-07-00XXXXX

XX.XX.20XX -- Pharmaceutical activities (#: 99-02-00XXXX) XX.XX.20XX -- Pharmaceutical activities (#: 99-02-00 XXXX)

The NACE codes given here are from revision 1.1

The company carries out complex deliveries of medicines and medical products to hospitals, pharmacies and pharmacy chains.

The subject company belongs to the "XXX" group of companies.

/... XX.XX.20XX

State procurement contracts (started within respective reporting period): 20XX year - quantity of contracts - X.XXX; amount: XX.XXX.XXX.XXX RUB; (XXX,XX%)

20XX year - quantity of contracts - X.XXX; amount: X.XXX.XXX.XXX RUB; (XX.XX%)

20XX year - quantity of contracts - X.XXX; amount: X.XXX.XXX.XXX RUB 20XX year - quantity of contracts - XXX; amount: X.XXX.XXX.XXX RUB

* in the brackets - amount/revenue

	_					
Amounts shown in I	Euro (EUR) Thous	and 2017	2016		2015	2014
Dovonis /Osts		369.791	334.815	26	67.309	217.018
Revenue/Sales		+10,45%	+25,25%	+	+23,17%	
Non-current assets		1.547 +89,85%	815 -52,66%	-	1. 721 +73,19%	994
Equity		20.319	12.305		8.503	6.603
		+65,13%	+44,71% 192.484		+28,77% 55.463	130.374
Liabilities		+15,62%	+23,81%		+19,24%	100.07 1
Profit after tax		9.147 +45,08%	6.305 +2,20%		6.169 +73,61%	3.553
			2017	2016	2015	2014
Return on Assets	(ROA), %		0,04	0,03	0,04	0,03
Return on Equity ((ROE), %		0,45	0,51	0,73	0,54
Return on Assets (R	ROA), %		Net result *100 /	Total Asse	ts	
Return on Equity (R	-		Net result *100 /	Total Equit	ty	
Workforce:						
WOIRIOICC.				2014	2013	2012
Working Co.	* The workforce of facts.		•		•	2012 XXX from the
	* The workforce of facts. No data about the	e current nu	mber of employee	XXX	XXX nd may differ	XXX
Major Customers:	* The workforce of facts. No data about the According to the	e current nu	mber of employee	XXX	XXX nd may differ	XXX
	* The workforce of facts. No data about the	e current nu	mber of employee	XXX	XXX nd may differ	XXX
	* The workforce of facts. No data about the According to the Networks of phare - " XXXXXX " - " XXXXXXX "	e current nu	mber of employee	XXX	XXX nd may differ	XXX
	* The workforce of facts. No data about the According to the Networks of phar - " XXXXXX " - " XXXXXXX " - " XXXXXXX "	e current nur company's v	mber of employee	XXX	XXX nd may differ	XXX
	* The workforce of facts. No data about the According to the Networks of phare - " XXXXXX " - " XXXXXXX "	e current nui company's v macies:	mber of employee	XXX	XXX nd may differ	XXX
	* The workforce of facts. No data about the According to the Networks of phare - " XXXXXX " - " XXXXXXX " - " XXXXXXXX	e current nui company's v macies:	mber of employee	XXX	XXX nd may differ	XXX
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	* The workforce of facts. No data about the According to the Networks of phare - " XXXXXX " - " XXXXXXX " - " XXXXXXXX	company's v	mber of employed	XXX	XXX nd may differ	XXX
	* The workforce of facts. No data about the According to the Networks of phar - " XXXXXX " - " XXXXXXX " - " XXXXXXXX	e current nui company's v rmacies: XX " open source X "	mber of employed vebsite:	XXX	XXX nd may differ	XXX
	* The workforce of facts. No data about the According to the Networks of phar - " XXXXXX " - " XXXXXXX " - " XXXXXXXX	e current nui company's v rmacies: XX " open source X "	mber of employed vebsite:	XXX	XXX nd may differ	XXX
	* The workforce of facts. No data about the According to the Networks of phar - " XXXXXX " - " XXXXXXX " - " XXXXXXXX	e current nui company's v macies: XX " open source X " nterprise " X	mber of employed vebsite:	XXX	XXX nd may differ	XXX
	* The workforce of facts. No data about the According to the Networks of phar - "XXXXXX" - "XXXXXXXX" - "XXXXXXXXX" - "XXXXXXXX	e current nui company's v macies: XX " open source X " nterprise " X "	mber of employed vebsite: es: XXXXX " OF THE XXXXX	XXX n sources a es are avail	XXX nd may differ able.	XXX
	* The workforce of facts. No data about the According to the Networks of phar - " XXXXXX " - " XXXXXXX " - " XXXXXXXX	e current nui company's v macies: XX " open source X " nterprise " X "	mber of employed vebsite: es: XXXXX " OF THE XXXXX	XXX n sources a es are avail	XXX nd may differ able.	XXX
	* The workforce of facts. No data about the According to the Networks of phare "XXXXXX" - "XXXXXXX" - "XXXXXXXXX" - "XXXXXXXX	e current nui company's v macies: XX " open source X " nterprise " X " ITERPRISE X HEALTH I	website: ES: XXXXX " OF THE XXXXX NSTITUTION " X	XXX n sources a es are avail	XXX nd may differ able.	XXX
Major Customers:	* The workforce of facts. No data about the According to the Networks of phare "XXXXXX" "XXXXXXXX" "XXXXXXXXX" "XXXXXX	e current nui company's v macies: XX " open source X " nterprise " X " ITERPRISE X HEALTH I	website: ES: XXXXX " OF THE XXXXX NSTITUTION " X	XXX n sources a es are avail	XXX nd may differ able.	XXX

- XXXXXX
- XXXXXXXXXXX
- XXXXXX
- XXXXXXXXX
- XXXXXX
- XXXXXX
- XXXXXX
- XXXXXXXXXXXX
- XXXXXX and others.

Region (1)

Comment to branches:

/... Total number of branches - XX.

XXXXXX Region (1), XXXXXX Region (1), XXXXXX Region (1), XXXXXX Region (1), Moscow Region (1), XXXXXX Region (1), Republic of XXXXXX (1), Republic of Komi (1), Republic of XXXXXX (1), Republic of XXXXXX Region (1), XXXXXX Region (1), XXXXXX Region (1), XXXXXX Region (1), XXXXXXX

Financial Data

Financials:

Financial figures are converted from the original financial reporting format and presented in a standardised financial reporting format based on IFRS.

	ounts shown in (EUR) Thousand	2017	2016	2015	2014
	BALANCE SH	EET			
	ASSETS				
A.	Non-current assets	1.546,92 +89,85%	814,82 -52,66%	1.721,15 +73,19%	993,81
I.	Intangible assets	363,14 +521,20%	58,46 +224,78%	18,00 -34,42%	27,45
1.	Other items/items without detailed specification	1,07 -97,58%	44,17		
II.	Property, plant and equipment	981,04 +59,72%	614,24 +113,63%	287,52 -70,15%	963,32
III.	Financial assets	55,96 -30,78%	80,84 -94,14%	1.379,82 +305.259,36%	0,45
1.	Investments	42,41 -43,22%	74,70 -94,55%	1.370,10 +303.109,69%	0,45
2.	Other items/items without detailed specification	13,54 +120,65%	6,14 -36,80%	9,71	
IV.	Deferred tax assets (long term)	146,78 +139,52%	61,28 +71,13%	35,81 +1.280,77%	2,59
В.	Current assets	241.321,32 +18,31%	203.974,43 +25,72%	162.245,18 +19,31%	135.983,73
I.	Inventories	87.713,87	51.376,48	45.059,24	46.609,08

	Other items ("I	+70,73%	+14,02%	-3,33%	0.455.00
1.	Other items/items without detailed specification	5.728,86 +31,25%	4.364,71 +26,13%	3.460,62 +40,96%	2.455,03
II.	Receivables, prepaid expenses and deferred charges	152.095,21 +0,01%	152.085,08 +30,91%	116.173,61 +41,37%	82.178,51
III.	Securities and other short term assets	616,24 -5,12%		649,49 -90,26%	6.665,72
IV.	Cash in hand and at bank	896,01 +74,71%	512,87 +41,34%	362,85 -31,60%	530,45
	TOTAL ASSETS	242.868,25 +18,59%	204.789,25 +24,90%	163.966,33 +19,70%	136.977,54
	EQUITY AND LIA	BILITIES			
A.	Equity	20.319,17 +65,13%	12.305,12 +44,71%	8. 503,16 +28,77%	6.603,24
l.	Subscribed capital	0,14 +7,26%	0,13 -8,33%	0,15 -25,09%	0,20
1.	Nominal Capital	0,14 +7,26%	0,13 -8,33%	0,15 -25,09%	0,20
II.	Capital reserves	589,23 +7,26%	549,36 -8,33%	599,28 -25,09%	799,98
III.	Retained earnings	19. 729,80 +67,83%	11.755,62 +48,74%	7.903,73 +36,20%	5.803,06
1.	Loss/profit carried forward	19. 729,80 +67,83%	11.755,62 +48,74%	7.903,73 +36,20%	5.803,06
В.	Liabilities	222.549,08 +15,62%	192.484,13 +23,81%	155.463,16 +19,24%	130.374,30
I.	Non current liabilities	17,73 -99,19%	2.186,94 +12.030,13%	18,03 -25,09%	24,07
1.	Bank loans - due after one year		2.170,42		
2.	Deferred tax liabilities	17,73 +7,26%	16,53 -8,33%	18,03 -25,09%	24,07
II.	Current liabilities	222.531,35 +16,94%	190.297,19 +22,42%	155.445,13 +19,25%	130.350,24
1.	Bank overdraft and loans - due within one year	50.276,88 +73,99%	28.896,38 +5,13%	27.487,46 -4,18%	28.685,64
2.	Accrued expenses and deferred income	836,94 +80,62%	463,38 +20,30%	385,19 +29,78%	296,80
3.	Other items/items without detailed specification				412,91
	TOTAL EQUITY AND LIABILITIES	242.868,25 +18,59%	204.789,25 +24,90%	163.966,33 +19,70%	136.977,54
	PROFIT AND LOS	SS			
	FIVE II AND LO				

II.	Cost of sales	361.750,87 +8.73%	332.710,41 +25.80%	264.466,44 +24.69%	212.093,77
III.	Gross profit	8.039,94 +282,02%	2.104,58 -25,96%	2.842,39 -42,27%	4.923,91
IV.	Other operating income	51.371,47 +33,29%	38.540,02 +67,06%	23.069,35 -32,20%	34.023,91
V.	Other operating expenses	42.376,76 +48,36%	28.564,32 +113,81%	13.359,42 -57,77%	31.633,16
1.	Marketing and sales costs	20.067,61 +55,10%	12.938,88 +23,65%	10.463,81 -1,90%	10.666,09
2.	Other items/items without detailed specification	22.309,16 +42,77%	15.625,44 +439,63%	2.895,61 -86,19%	20.967,07
VI.	Profit from operations	17.034,64 +41,01%	12.080,28 -3,76%	12.552,32 +71,61%	7.314,66
VII.	Finance costs	4.730,32 +21,50%	3.893,10 +4,01%	3.742,94 +35,20%	2.768,55
1.	Interest and similar expenses	4.730,32 +21,50%	3.893,10 +4,01%	3. 742,94 +35,20%	2.768,55
VIII.	Finance income	7,03 -87,01%	54,13 -65,94%	158,94 +252,04%	45,15
1.	Interest and similar income	7,03 -87,01%	54,13 -65,94%	158,94 +252,04%	45,15
IX.	Financial Result	-4.723,28 -23,03%	-3.838,98 -7,11%	-3.584,01 -31,60%	-2.723,40
Χ.	Profit from ordinary activities	12.311,36 +49,39%	8.241,30 -8,11%	8.968,31 +95,33%	4.591,26
XI.	Profit before tax	12.311,36 +49,39%	8.241,30 -8,11%	8.968,31 +95,33%	4.591,26
XII.	Income tax expense	3.164,55 +63,53%	1.935,15 -30,87%	2.799,43 +169,71%	1.037,94
XIII.	Profit after tax	9.146,80 +45,08%	6.304,69 +2,20%	6.168,88 +73,61%	3.553,32
		,	,	,	

The financial figures in the current credit report are presented in a standardised financial report format based on IFRS. This report format was designed with local certified public accountants to better serve information purposes and to make a direct comparison across countries easier. Because of this, the financial figures given in the report do not necessarily reflect the original financial reporting layout or reporting currency, which also implies that the figures in the standardised financial report format do not necessarily always add up.

Approximate Exchange Rates:

2018: 74,2693 RUB = 1 EUR 2017: 69,1049 RUB = 1 EUR 2016: 74,1208 RUB = 1 EUR 2015: 67,946 RUB = 1 EUR

2014: 50,9 RUB = 1 EUR 2013: 42,298 RUB = 1 EUR 2012: 40,4694 RUB = 1 EUR 2012: 29,3894 RUB = 1 USD

Financial data source:

2017: Financials obtained from an official source 2016: Financials obtained from an official source 2015: Financials obtained from an official source

2014: Financials obtained from an official source

	2017	2016	2015	2014
LIQUIDITY				
Current Ratio	1,08	1,07	1,04	1,04
Quick Ratio	0,69	0,80	0,75	0,69
Leverage	0,00	0,18	0,00	0,00
Debt Ratio (%)	0,92	0,94	0,95	0,95
ACTIVITY				
Sales to Total Assets	0,92	0,94	0,95	0,95
Inventory rotation (in days)	85,39	55,24	60,68	77,32
PROFITABILITY				
Return on Sales (ROS), %	0,02	0,02	0,02	0,02
Return on Assets (ROA), %	0,04	0,03	0,04	0,03
Return on Equity (ROE), %	0,45	0,51	0,73	0,54
Balance sheet summary (in%)				
Fixed assets	0,64	0,40	1,05	0,73
S.T. assets	99,36	99,60	98,95	99,27
Total assets	100	100	100	100
Equity	8,37	6,01	5,19	4,82
L.T.Liabilities	0,01	1,07	0,01	0,02
S.T.Liabilities	91,63	92,92	94,80	95,16
Total liabilities	100	100	100	100
Current Ratio	Current assets / Cur	rent liabilitie	es	
Quick Ratio	(Current assets-Inve	entory) / Cur	rent liabilitie	s
_everage	Long Term Liabilities	s / Total Equ	uity	
Debt Ratio (%)	Total Liabilities / Tot	al Assets x1	100	
Sales to Total Assets	Sales / Total assets			
nventory rotation (in days)	(Inventory / COGS)	* 365		
Return on Sales (ROS), %	Net result *100 / Sal	es		
Return on Assets (ROA), %	Net result *100 / Tot	al Assets		
Return on Equity (ROE), %	Net result *100 / Tot	al Equity		

Local Agent Further Information

Contact With Company:

We have contacted with the company by the phone: +X XXX XXXXXX. The office employee has confirmed business manager's name, registered and principal

addresses, main activity and contact data.

Certificates: FS-XX-XX-00XXXX from XXXX XX, 20XX

For pharmaceutical activities

Credit Ratings - International

Following are the main criteria taken into consideration when assessing the creditworthiness of a company:

1	Legal form
2	Age of the Company
3	Number of employees
4	Availability of accounts / financial strength of the company (Net Worth plus Working Capital)
5	The Working Capital
6	Productivity (turnover/employee)
7	Number of Branches
8	Number of Subsidiaries / Associated Companies
9	Shareholders Structure
10	Structure of Shareholders Funds
11	Payment Manner of the Company
12	Payment Manner of the Company's customers
13	Registered defaults (subpoenas, debts towards the Inland Revenue and/or Social Security)
14	Debt collections
15	Performance of the sector
16	Personal impressions of the company's management and
	the manner in which business has been conducted so far
	(are or have members of the management been involved
	in other companies that went bankrupt?)

Priority/Importance:

17

The company's financial situation
The company's payment manner
The company structure
The situation of the sector as a whole
Personal impressions

International Solvency Ratings:

The international solvency rating ranges from 1 to 5.

Press releases (where available)

1 is the worst rating

5 is the best rating

There are also ratings of 8 and 9.

8 is a neutral rating and is given to new companies or the information available is insufficient or data source do not agree and fall outside the normal range.

9 means the company has ceased trading, is in liquidation or the presence of other negative indicators.

No Rating means that the local investigator is unable to allocate a determinate rating to the company. See fuller explantion of the individual ratings below.

The wording on the online database reports may be slightly different from that in freshly investigated (offline) reports.

Ratings	Description in Offline Reports	Description in Database (Online) Reports	Comments:
1	High Risk	High Risk	credit dealings are not advised
2	Medium/High Risk		A credit limit may be given, but normally Graydon advises exporters to seek secured terms
3	Medium Risk	Normal Risk	Suitable for credit dealings
4	Moderate Risk	Low/Normal Risk	Credit dealings are recommended
5	Low Risk	Low Risk	Good for credit dealings

International Solvency Ratings Explanation:

5 Low Risk

Depending on the company's size, support from a strong parent, financial performance and other supporting evidence a company may be assessed as being suitable for any credit.

4 Moderate or Low/Normal Risk

The company should be regarded as suitable for open credit. Guidance should be taken from the recommendation in the report.

3 Medium or Normal Risk

The company represents an average risk for open credit dealings.

2 Medium High or Above Normal Risk

A rating of 2 is given if payments need to be monitored and the working capital is very low or negative.

The company may still be suitable for credit dealings at present, but may become a higher than average risk if the current negative trend persists. Exporters may be advised to seek secured terms.

1 High Risk

A rating of 1 is given if a company is technically insolvent, ie, negative shareholders funds, or heavily in the red or has been served with a court order or subpoena or has defaulted on its obligations to the Social Security or Inland Revenue.

8 Unclassified Risk

Normally, an 8 unclassified is given to companies that are either in their infancy or where too little information is available (either from official and semi-official sources and where an interview could not be conducted).

8 unclassified applies also to companies that could not be traced in the country of enquiry, or to offshore companies.

However, 8 unclassified may also be given where the different sources from which a rating would normally be derived do not agree. For example, the company may be good to average payers but there may already be some trend visible that points towards financial stress, eg, the sector as a whole not doing well even though the subject company may not yet be affected or the company is located in a geographical area where an increasing number of companies are failing.

- 9 A rating of 9 is given if the company is:
 - in liquidation
 - * bankruptcy proceedings are under way
 - * ceased trading / is dormant
 - * has debt collections or court judgments against its name or against one or more of its directors/principals
 - * any other negative factors. Guidance should be taken from information in the report. In light of above, no credit limit is given.
 - * A rating of 9 may appear also if the address of enquiry is that of a branch which is no longer active or whose operational status could not be ascertained. In such cases, the credit limit recommended refers to the headoffice.

No Rating The company is either brand new or no experience of the company's performance, payments and otherwise. The further development of the company or business remains to be seen.