# 株式会社帝国データバンク

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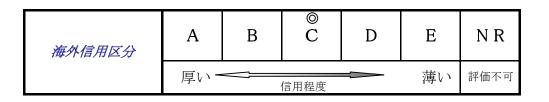
# 海外企業信用調查報告書

ご依頼の海外企業信用調査報告書ができあがりましたのでご査収ください。

# モロッコサンプルレポート

Sample

### 調査先商号



- ※「海外信用区分」は、各国の調査機関が採用している調査対象企業の信用状態に関する固有の評価について、 各調査機関と協議のうえ、弊社独自の基準により5段階のTDB信用程度に推計した参考情報です。基礎となる 企業情報はあくまで各調査機関の調査結果であり、弊社における検証作業を経たものではありません。 与信判断の際には、各種情報と照らし合わせ、総合的に判断していただきますようお願いいたします。
- ※「海外信用区分」は、異なる国の企業間の単純な比較に用いることを想定したものではありません。
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#### TDB報告書取扱い規定

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- 5. 海外報告書の入手元が弊社および当該調査機関であることを、貴社は第三者に開示しないものとします。

<b>Business Information &amp; Credit Report</b>			
Date Of Order: 13/9/XXXX			
Client Reference: 12 XXXXXX			

# XXXXX XXXXXX SARL

# **Rating Briefing**

Current Rime Rating:	BB
Definition:	FAIR CREDIT QUALITY
Current Recommended Credit:	268,300 USD
Payment Record:	NO COMPLAINTS

This rating is based on available data. In the event of additional information a possibility for a different rating applies.

# **Registration Briefing**

Registration Number:	xxxxxx
Registration Date:	28/05/ XXXX
Legal Form:	SOCIETE A RESPONSIBILITE LIMITEE
Latest Financials:	December 31, XXXX

# **Financial Briefing**

Nominal Capital:	80,000,000 Moroccan Dirham	
Issued Capital:	N/A	
Turnover:	99,263,324 Moroccan Dirham	
Net Profit:	3,048,186 Moroccan Dirham	
Net Worth:	67,536,198 Moroccan Dirham	

#### **Original Investigation Details**

Investigation Number: XXXXXX

Rime Reference: 0

Company Name: XXXXX XXXXXX SARL

Country: MO

Street Name: DIRECTION COMMERCIALE ETUSINE ROUTE DE

City Code:

Post Code: TANGER KM2 B

### **Company Details**

Rime Reference: XXXXXX

Company Name: XXXXX XXXXXX SARL

Headquarter Address: XXXXXX

Kénitra, Morocco

Postal Address: XXXXXX Kénitra 14000

Telephone: +212537 XXXXXX

+212537 XXXXXX

Fax: +212537 XXXXXX

E-Mail: XXXXX XXXXXX@menara.ma Web Site: www.XXXXX XXXXXX.ma

#### Company was originally started on 28/05/ XXXX

#### **Registration & Legal Details**

Current Legal Form: SOCIETE A RESPONSIBILITE LIMITEE Registration Address: X XXXXXX XXXXXX Casablanca

Registration Number: XXXXXX
Registration Date: 28/05/ XXXX
Year/Date Company Established: 28/05/ XXXX
Registration Town: Casablanca
Tax Registration Number: XXXXXX

### **Capital**

Currency:Moroccan DirhamAuthorized Capital:80,000,000Paid Up Capital:80,000,000

#### **Authorized Capital Breakdown**

Number of Shares: 800,000	Type of Shares: None Selected	
Issued Shares: 800,000	Value per share: MDH 100.00	Value of this type: 80,000,000.00

#### **Shareholders / Owners**

Parent Company: XXXXXX XXXXXX

XXXXXX Casablanca,

Morocco

% Shares Held: XX.00%

#### Shareholders:

Name/Other Information	Shares Held	% of Voting/Non-Voting capital
XXXXXX XXXXXX, XXXXXX V, Casablanca, Morocco	119,900	14.99% (VOTING)
Mr. XXXXXX XXXXXX - Souissi, Rabat, Morocco	80	0.01% (VOTING)
Mr. XXXXXX, XXXXXX , Kénitra, Morocco	20	

#### **Principals**

Name: Mr XXXXXX

Position within the company: President
Country of Birth: Morocco
Nationality: Moroccan
Can fluently speak: Arabic

Name: Mr XXXXX

Position within the company: General Director
Country of Birth: Morocco
Nationality: Moroccan
Can fluently speak: Arabic & French

Name: Mr XXXXXX
Position within the company: Accountant

Additional Information: Mail: a.bahjaoui@XXXXX XXXXXX.ma

Country of Birth: Morocco
Nationality: Moroccan
Can fluently speak: Arabic & French

# **Company Activities**

NACE Codes: 2365 Manufacture of fibre cement

The company is specialized in manufacture of fibre cement pipes & sheets.

Local Reporters consider the investigated company to be MEDIUM in their field of concern.

#### **Operations**

**Employees** Company Employs: XXX

HQ Premises Operates from: Owned Offices , Factory, Warehouse

Location: Industrial Area

**Exports** 

Export % and type of product: Subject does not export

**Trading & Selling** 

Territory: 100% Nationally

#### **Related Companies**

#### **Subsidiaries**

**Affiliates** 

Information on Related Companies is not available/applicable

#### **Bankers**

XXXXXX

Branch: Head office XXXXXX Zerktouni, Casablanca XXXXXX, Morocco

XXXXXX Bank, Branch: Head office XXXXXX XXXXXX Casablanca XXXXX, Morocco

XXXXXX

**Branch: Head office** 

XXXXXX,

Casablanca XXXXXX,

Morocco

XXXXXX,

**Branch: Head office** 

XXXXXX,

Casablanca XXXXXX

Morocco

**XXXXXX** 

**Branch: Head office** 

XXXXXX,

Casablanca XXXXX,

Morocco

# **Financial Information**

Financial Interview Date: 13/09/XXXX

Source: Companies Registry
Figures are: Official Figures
Currency: Moroccan Dirham

Months	Sales Figures	Sales	Gross Profit/Loss	Net Profit/Loss
12	31/12/XXXX	99,263,324	4,372,960	3,048,186
12	31/12/XXXX	38,495,640	2,638,519	1,828,409
12	31/12/XXXX	38,413,095	2,287,555	1,482,775
12	31/12/XXXX	88,445,072	27,320,035	26,828,148

#### **BALANCE SHEET**

Net Worth

As at: 31-Dec-2010 As at: 31-Dec-2009 As at: 31-Dec-2007 Fixed Assets 4,916,922 Land & Buildings 3,764,650 7,105,105 Plant & Machinery 1,212,099 1,130,418 2,326,086 Furniture & Equipment 278,275 327,054 257,960 Motor Vehicles 271,363 376,772 195,581 Misc. Fixed Assets **Total Fixed Assets** 5,526,387 6,751,166 9,884,732 **Financial Assets** Shares in Related Companies 100,000 100,000 100,000 Loans to related companies Investments Deposits Misc. Financial Assets 513,280 513,280 513,280 **Total Financial Assets** 613,280 613,280 613,280 Intangibles Goodwill Organisational Expenses Patents 170,068 Misc. Intangible Assets **Total Intangible Assets** 170,068 0 0 **Current Assets** Stock 28,522,993 6,365,021 13,290,184 Stock & Work in Progress 442,445 84,481,258 101,811,524 Trade Debtors & receivables 150,440,579 Provision for bad debs Other receivables 292,131 181,465 181,465 Due from related companies Owed by shareholders 3,200,000 Prepaid expenses 374,068 190,699 190,699 1,265,890 5,272,585 2,247,621 Cash 14,379,499 5,209,789 6,788,968 Tax recoverable Marketable Securities Misc. Current Assets 436,608 1,040,954 **Total Current Assets** 195,711,768 105,941,771 124,952,906 Total Assets 202,021,503 113,306,217 135,450,918 Owner's Equity & Liabilities Issued and paid up capital 80,000,000 80,000,000 80,000,000 Share premium account Retained earnings -15,915,913 -17,744,322 -20,951,095 3,048,186 1,828,409 Net profit/Loss for the year 1,482,775 Revaluation reserves Legal Reserves 403,925 403,925 403,925 Other reserves

67,536,198

64,488,012

60,935,605

Deffered Taxation			
Provisions/allowances			
Mortgages/Loans			
Hire purchase			
Due to group of companies			
Minority interest			
Misc. deferred liabilities			
Total Long Term Liabilities	0	0	0
Current Liabilities			
Creditors	79,870,288	20,647,323	28,199,482
Other creditors	43,460	1,525	46,221
Accruals	49,691	23,763	17,387
Bank overdrafts/Loans	4,250,000		
Misc. Loans			
Directors accounts			
Owing to shareholders	3,919,778	78,429	15,613,119
Owing to related companies			
Proposed dividend			
Long Term-due 1 year			
Hire Purchase-under 1 year			
Taxation	38,672,549	27,220,119	29,838,432
Advance receipts	347,485		
Misc. Current Liabilities	7,332,054	847,046	800,672
Total Current Liabilities	134,485,305	48,818,205	74,515,313
Owner's Equity & Liabilities	202,021,503	113,306,217	135,450,918

# **PROFIT & LOSS**

Figures are: Figures are: Figures are: Fiscal Year Fiscal Year Fiscal Year

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	01/01/2010 to 31/12/2010	01/01/2009 to 31/12/2009	01/01/2007 to 31/12/2007
Total Income/Turnover	99,263,324	38,495,640	38,413,095
Cost of sales		-4,803	
Gross Profit/(Loss)	99,263,324	38,500,443	38,413,095
Admin/selling expenses	61,982,318	16,480,323	14,374,947
Services	21,815,198	6,500,227	5,310,805
Salaries	25,196,470	5,494,394	5,117,373
Auditors Fee	371,777	341,099	583,079
Stock Depreciation	-16,933,630	7,205,349	3,820,580
Depreciation	2,782,349	1,430,333	6,615,546
Misc. Operating Expenses			
Misc. Operating Income	438,419	1,414,167	25,800
Net Operating Profit/(Loss)	4,487,261	2,462,885	2,616,565
Interest Receivable/Finance Income		6,500	6,500
Group related income			
Misc. Financial Income	220,463	359,778	
Total Financial Income	220,463	366,278	6,500
Interest Payable/Finance costs	164,673	24,029	2,463
Misc. financial expenses	170,091	166,615	333,047
Total Financial Expenses	334,764	190,644	335,510
Profit/(Loss) before taxes	4,372,960	2,638,519	2,287,555
Income Tax	1,324,774	810,110	804,780
Other Tax			
Profit/(Loss) after taxes	3,048,186	1,828,409	1,482,775
Extraordinary items			
Exceptional items			
Misc. Items			
Net Profit/(Loss)	3,048,186	1,828,409	1,482,775

Previous years retained earnings			
Current years net income	3,048,186	1,828,409	1,482,775
Misc. additions in current year			
Current years net loss			
Dividends in current year			
Withdrawals in current year			
Misc. deductions in current year			
Retained earnings at end of financial period	3,048,186	1,828,409	1,482,775
illialiciai period			
Average employees			
-			
Average employees			

#### **Auditors Comments**

Date accounts obtained: 13/09/XXXX

Accounts obtained from: Companies registry

The audited financial statement gives a true and fair view of the state of affairs of the subject **Auditors Opinion:** 

Financial Statements have been prepared on an on-going basis.

Assuming support of: shareholders

# FINANCIAL RATIOS / COMPARATIVE DATA

	Actual Company Results (2010)	Industrial Averages (2010)	Actual Company Results (2009)	Industrial Averages (2009)
Liquidity Ratios				
Current Ratio	1.46	1.59	2.17	1.55
Acid Test Ratio	1.24	1.04	2.04	1.06
Accounts Payable/Sales Ratio	0.80	0.33	0.54	0.35
Current Liabilities/Net Worth	1.99	1.61	0.76	2.92
Total Liabilities/Net Worth	1.99	1.52	0.76	3.33
Fixed Assets/Net Worth (%)	8.18	49.12	10.47	110.11
Profitability Ratios				
Gross Profit Ratio (%)	100.00	95.26	100.01	94.05
Return on Capital Employed (ROCE)(%)	6.47	5.04	4.09	13.91
Net Profit/Sales (%)	4.41	-3.57	6.85	-7.13
Return on Assets (%)	2.16	4.11	2.33	2.94
Efficiency Ratios				
Sales/Working Capital	1.62	18.59	0.67	2.94
Assets/Sales(%)	203.52	171.12	294.34	170.45
Shareholders Return(%)	6.47	10.31	4.09	11.41
Average Collection Period	431.91	119.54		116.56
Leverage Ratios				
Capital Employed	1.47	3.46	0.60	4.71
Number of Companies within the industry (NACE C)		397		397
Statistics based on NACE(C)		Manufacturing		Manufacturing

The statistical Industrial Average results are calculated against companies within the Rime database for the specific country.

# **INDUSTRY SECTOR COMPARATIVE DATA**

Elements Taken	Result for specific company	RANKING	Total Companies Used
DATE OF REGISTRATION	28/05/1991	448	782
TOTAL EMPLOYEES	120	370	773
SALES (2010)	8,727,231	106	264
SALES (2009)	3,384,537	226	373
NET PROFIT (2010)	267,997	75	238
NET PROFIT (2009)	160,754	137	380
TOTAL ASSETS (2010)	17,761,731	70	234
TOTAL ASSETS (2009)	9,961,883	146	381

Currency: EUROS

#### Rankings:

The results given below are calculated against companies with the Rime Database for the specific country.

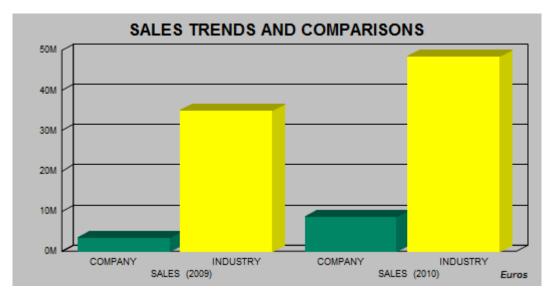
Scale: 1 is the highest result found in our database.

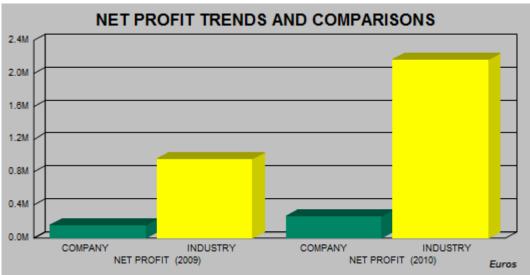
Example: Ranking 5: Total Companies used to generate the Ranking : 20

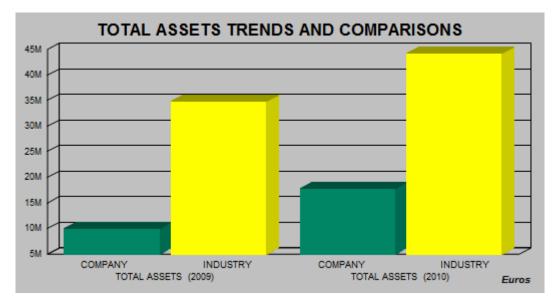
This means that this company is the 5th largest company out of 20 found in our database in the specific industry

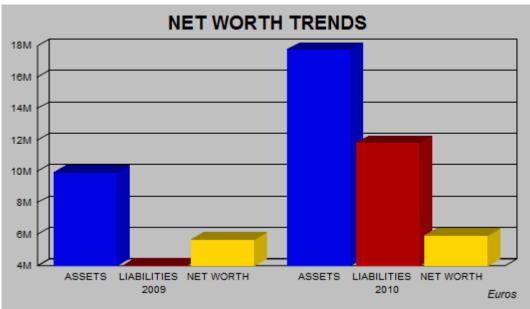
#### PLEASE NOTE THAT CHARTS ARE SHOWN IN EUROS FOR TREND AND COMPARISON PURPOSES

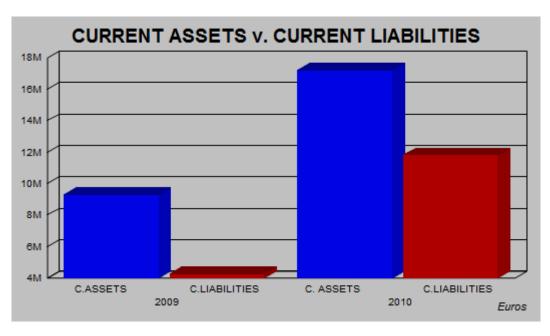
The statistical Industrial Average results are calculated against companies within the Rime database for the specific country.











#### **Payments**

Subject's payments reported to be: NO COMPLAINTS

#### Representation

#### Other Comments

Patent N°: XXXXXXXX Other Comments:

#### **Interview & Reporter Comments**

Date: 11/09/XXXX

Name/Title: Mr. XXXXXXXX XXXXXXX

Comment: We have sent a fax/e-mail/questionnaire however no reply has been received as of yet.

Reporter Comment Date: 13/09/XXXX

Reporter Comment: All legal forms in Morocco are obliged by law to be registered with the Registry Office (XXXXXX

XXXXXX XXXXXX XXXXXX) which is publicly available.

Subject was found registered and Information obtained from above official source is as follows:

Registered name / registration number / date of registration / registered address / legal form / capital / main principals - administrators / shareholders / shareholders% / financial information.

According to the Morocco Commercial Law, all legal forms except for proprietorship entities are obliged to file their financial accounts to the XXXXXX

Any other data stated in the report was obtained directly from the subject company and/or other publicly available information. Therefore it should be used as a point of reference as it is not possible

to verify such data with official sources.

In the interview conducted with Mr. XXXXXX XXXXXX , Accountant, he asked us to send him an

email, however no reply was received as of yet.

### **Conclusions**

Local Reputation: The company being investigated is considered by local reporters to be a Fair / Normal

Trade Risk.

Owner/Shareholders Comments: Some of the owners / shareholders have an active participation in the running of the

business.

Financial Results Trend: Financial Information indicates that the business activities of the company are showing an

upward turn.

Age of Business: The company is long established in the local market.

Rating	Definition
AA	HIGH CREDIT QUALITY
А	GOOD CREDIT QUALITY
ВВ	FAIR CREDIT QUALITY
В	LOW CREDIT QUALITY
С	VERY LOW CREDIT QUALITY It is recommended that any credit facilities should be secured.
NB	NEW BUSINESS Subject is under 18 months old. Monitoring its future progress is recommended.
NN	INSUFFICIENT DATA There is insufficient information for an adequate credit assessment.

# **END OF REPORT**

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