

\*\*\*\*\* IDENTIFICATION & EXECUTIVE SUMMARY \*\*\*\*\*

Company Name: SAMPLE BRASIL LTDA  
 Trade Name: SAMPLE  
 Previous Name: SAMPLE DO BRASIL LTDA:03/01/20YY  
 TAX ID : 013XXXXX000118  
 AV DOS OITIS, XXXX DISTRITO INDUSTRIAL  
 69088-480  
 Address: MANAUS  
 AM  
 BRAZIL  
 Telephone: +55 92 XXXX 6020  
 Facsimile: +55 92 XXXX 6048  
 URL www.samsple.com sample@samsple.com

\*\*\*\*\* EXECUTIVE SUMMARY \*\*\*\*\*

Founded (D/M/Y): 31/07/19YY  
 Legal Form: Limited Company  
 Size of company LARGE  
 Status: ACTIVE  
 Number of Employees: 12XX  
 In K BRL

\*\*\*\*\* LEGAL \*\*\*\*\*

Legal Form: Limited Company  
 Currency: BRL  
 Previous Name: SAMPLE DO BRASIL LTDA UNTIL:03/01/20YY

OWNERSHIP (UPDATED ON 10/10/20YY)

ORIGIN CAPITAL: GERMANY CONTROL: PRIVATE NATURE: CLOSE  
 CPF/CNPJ SHAREHOLDER/PARTNER

ADMISSION	NATIONALITY	%TOTAL CAP
005.XXX.103/20	SAMPLE GERMANY GMBH GERMANY	XX,6
005.XXX.294/90 06/20YY	SAMPLE SDI AMERICA INC UNITED STAT	XX,4
005.716.117/90 08/20YY	SAMPLE SDI HK LTD CHINA	XX,4
005.XXX.330/29 07/19YY	SAMPLE SDI CO LTD NORTH KOREA	X,8
005.XXX.651/94 05/19YY	SAMPLE CORPORATION NORTH KOREA	X,1
MORE...		

\*\*\*\*\* Shareholders \*\*\*\*\*

SAMPLE SDI GERMANY GMBH XX,6%  
SAMPLE SDI AMERICA INC XX,4%  
SAMPLE SDI HK LTD XX,4%  
SAMPLE SDI CO LTD X,8%  
SAMPLE CORPORATION X,1%  
MORE

\*\*\*\*\* Activity \*\*\*\*\*

SCIAN Code: 3XX31 SAMPLE

COMPANY PROFILE (UPDATED ON 19/06/20YY)

ACTIVITY CODE: I-XX.06.00 SAMPLE  
NATIONAL CODE OF ECONOMIC ACTIVITY: 26.XXX/00

EMPLOYEES NB: 1.2XX MANAGEMENT: 2XX PRODUCTION: 9XX

PURCHASES ORIGIN

DOMESTIC MARKET: XX,0% INTERNATIONAL:XX,0 PURCHASES BONDED CO: XX,0%

Manufacturing of sample.

TAX PAYER NUMBER CNPJ 01.XXX.993/0001-XX

REGISTRY XXX.775

PRESENT REGISTRED CAPITAL BRL 1XX.040.531

MANAGEMENT (UPDATED ON 10/10/20YY)

CPF/CNPJ	MANAGER				
POSITION	NATIONALITY	STATUS	ADMISSION	TERM	
527.XXX.702-34	SAMPLE				
PRES DIRECT	FOREIGNER	MARRIED	12/20YY	UNDET	
534.XXX.952-72	SAMPLE				
VPRES DIRECT	NORTH KOREA	MARRIED	12/20YY	UNDET	
531.XXX.192-68	SAMPLE				
DIRECTOR	FOREIGNER	MARRIED	12/20YY	UNDET	
530.XXX.992-00	SAMPLE				
DIRECTOR	FOREIGNER	MARRIED	12/20YY	UNDET	
529.XXX.662-68	SAM SEOG				
DIRECTOR	FOREIGNER	MARRIED	12/20YY	UNDET	

MORE...

\*\*\*\*\* RELATED COMPANIES \*\*\*\*\*

\*\*\*\*\* Affiliate Company \*\*\*\*\*

SAMPLE BRASIL LTDA  
 Country: BRAZIL  
 SHAREHOLDERS' INTERESTS (UPDATE ON 21/05/20YY)  
 SAMPLE FIRMS CITY-STA  
 PARTICIPANT LINK % CAPI  
 00.XXX.273/37 SAMPLE DA AMAZONIA LTDA  
 SAMPLE ELECTRONICS CO LTD PART XX,90

\*\*\*\*\* TECHNICAL \*\*\*\*\*

Number of Employees: 12XX

REPORTED PROPERTIES ON 19/06/20YY  
 COMPANY DECLARE DIDN'T TO OWN.

\*\*\*\*\* FINANCIAL FIGURES \*\*\*\*\*

FINANCIAL FIGURES WERE PROVIDED IN THOUSANDS OF BRL.  
 THE BALANCE SHEET HAS NOT BEEN AUDITED.  
 BALANCE SHEETS

ASSETS	A-31/12/YY	%	B-31/12/YY	%	%B/A	C-31/12/YY	%	%C/B
CASH & MARK SECURIT	XX2.734	X3	XX7.014	X5	-X1	XX6.764	X8	-X4
CUSTOMERS	XX3.678	X3	XX2.449	X4	-1	XX3.320	X5	0
INVENTORY	X5.273	7	X2.910	X5	XX6	86.699	X9	X8
OTHER CREDITS	X5.677	3	6.831	1	-X6	9.255	2	X5
CURR ASSETS	XX7.362	X5	XX9.204	X5	-4	XX6.038	X6	-6
OTHER CREDITS	1.365		X0.945	2	XX1	4.894	1	-X5
LONG T ASSETS	1.365		X0.945	2	XX1	4.894	1	-X5
PROPERTY EQUIPMENT	XX3.104	X1	X2.173	X9	-X0	93.973	X1	
DEFERRED ASSETS	X8.486	4	X4.327	3	-X2	10.106	2	-X9
FIXED ASSETS	XX1.590	X4	XX6.500	X2	-X2	XX4.079	X3	-2
TOTAL ASSETS	XX0.317	XX0	XX6.649	XX0	-4	XX5.011	XX0	-6
LIABILITIES	A-31/12/YY	%	B-31/12/YY	%	%B/A	C-31/12/YY	%	%C/B
SUPPLIERS	X6.421	5	X1.858	9	X8	X9.527	7	-X9
LOANS AND FINANCING	887		3.032	1	XX1	X2.319	7	XX5
SAL TAX CONT	9.363	2	X3.686	3	X6	9.769	2	-X8
OTHER DEBITS	X5.438	7	X3.679	7	-4	X7.096	8	X0
CURR LIABILITIES	X2.109	X4	X2.255	X9	X7	XX8.711	X4	X7
LOANS AND FINANCING	X1.132	X2	X9.639	X0	-X8	X1.358	3	-X7
LONG T LIABILITIES	X1.132	X2	X9.639	X0	-X8	X1.358	3	-X7
CAPITAL	XX8.041	X2	XX3.041	X6	-X3	XX3.041	X9	0
CAPITAL RESERVES	XX.035	X2	XX2.317	X4	X0	X 0.378	X6	X2
RETAINED EARNINGS/LOSSES			X9.397	X0		-8.477	-2	-XX7
STOCKHOLDERS EQUITY	XX7.076	X3	XX4.755	X0	-8	X4.942	X3	-2
TOT LIAB	XX0.317	XX0	XX6.649	XX0	-4	XX5.011	XX0	-6

INCOME STATEMENTS

	A-31/12/YY	%	B-31/12/YY	%	%B/A	C-31/12/YY	%	%C/B
NET SALES	XX0.929	XX0	XX7.567	XX0	0	XX8.483	XX0	-X2
COSTS	XX3.719	-X5	XX5.614	-X3	0	XX1.549	-X8	-X8
GROSS PROFIT/ LOSS	XX.210	5	X1.953	7	X1	X6.934	2	-X2
ADM EXPENSES	XX.391	-5	X1.752	-6	X9	X1.572	-6	-X9
ACTIVITY PROFIT/LOSS	X.819		X0.201	1	XX7	-X4.638	-3	-XX1
NET INTEREST EXP/INC	-X.125		X8.035	4	XX89	5.675	1	-X5
OTH OPERAT INCOME			9.913	1		X7.569	2	X7
OPERATING PROFIT/LOSS	X.694		X8.149	6	XX32	-1.394		-XX2
NON OPERAT INCOME/EXP	-527		-3.968		-XX2	-9.497	-1	-XX9
PROF/LOSS BEF INC TAX	X.167		X4.181	6	XX42	-X0.891	-2	-XX0
PROV I TAX LEVY PROF	-X.092		-4.784	-1	-X6	-8.143	-1	-X0
NET PROFIT/ LOSS	-X.925		X9.397	5	XX88	-X9.034	-3	-XX8
NET PROFIT/LOSS	-X.925		X9.397	5	XX88	-X9.034	-3	-XX8
EBITDA	1X.546	1	X8.721	2	X8	-X6.312	-2	-XX7

STOC EQUI EVOLUTION	31/12/YY	%	31/12/YY	%	31/12/YY	%
BEGINNING STOCKH EQUITY	XX8.301	X4	XX7.076	XX0	XX4.755	XX3
PROFITS LOSSES PERIOD	-2.925	-1	X9.397	X5	-X9.034	-6
CAP REDUCTION			XX5.000	-X0		
ADJUSTMENT	X1.700	X7	X3.282	X6	9.221	3
STOCKHOLDERS' EQUITY	XX7.076	XX0	XX4.755	XX0	XX4.942	XX0

FIXED + DEFERRED EVOL	31/12/YY	%	31/12/YY	%	31/12/YY	%
INITIAL FIXED ASS+ DEF	XX8.176	XX9	XX1.590	XX4	XX6.500	XX2
FIXED ASSETS ACQUISITION					5.905	6
CHARGED-OFF FIX ASS COST	X6.859	-X1	6.570	-6		
DEPR+AMORTIZATION	9.727	-8	8.520	-8	8.326	-8
ENDING FIXED ASSETS+DEF	XX1.590	XX0	XX6.500	XX0	XX4.079	XX0

WORKING CAPITAL INDIC	31/12/YY	%	31/12/YY	%	31/12/YY	%
NET SALES	XX0.929	XX0	XX7.567	XX0	XX8.483	XX0
OP OUTST ASSETS	XX0.515	X7	XX9.618	X0	XX8.858	X9
OP OUTST LIABS	X5.784	4	X5.544	6	X9.296	5
WORK CAP NEEDS	XX4.731	X4	XX4.074	X4	XX9.562	X4
FINANCIAL OUTST ASSETS	XX6.847	X4	XX9.586	X8	XX7.180	X8
FINANCIAL OUTST LIABS	X6.325	4	X6.711	4	X9.415	X0
TREASURY BALANCE	XX0.522	X0	XX2.875	X4	X7.765	8
PERMANENT LIABILITIES	XX8.208	X6	XX4.394	X1	XX6.300	X7
PERMANENT ASSETS	XX2.955	X3	XX7.445	X3	XX8.973	X5
WORKING CAPITAL	XX5.253	X3	XX6.949	X9	XX7.327	X2

CASH FLOW	31/12/YY	%	31/12/YY	%	31/12/YY	%
NET SALES	XX0.929	XX0	XX7.567	XX0	XX8.483	XX0
INT FUNDS GEN FROM ACT	X3.546	1	X8.721	2	-X6.312	-2
INT FIN FUNDS GEN	-2.125		X7.948	5	X3.244	3
NON-OPER INT FUNDS GEN	X6.332	9	2.602		-9.497	-1
TOTAL INT FUNDS GEN	X7.753	X1	X9.271	7	-2.565	
ST GRANTED FIN VAR	-X3.318	-5	X9.103	3	X9.240	3
ST FINANCING VAR	-X4.884	-2	X9.760	2	-X6.248	-2
ST WORKING CAP NEED VAR	-X8.434	-3	9.343	1	X5.488	5
OPERATING CASH FLOW	XX6.187	X4	X9.928	6	-X8.053	-5
ST FIN RES COLLECTION	X2.111	2	3.686		X4.860	5
ST FIN RES INVESTMENT	X5.374	-3	1.759			
CASH FLOW	XX2.924	X3	X1.855	7	-3.193	
LT FIN RES COLLECTION					6.051	1
LT FIN RES INVESTMENT	7.895	-1	X1.073	-2	X8.281	-5
LT CASH FLOW	XX5.029	X2	X0.782	4	-X5.423	-5
PERMANENT SOURCES	X1.700	7	X3.282	6	9.221	1
PERMANENT INVESTMENTS	-4.092		-XX9.784	-X5	-X4.048	-2
NET CASH GENERATION	XX2.637	X9	-X5.720	-5	-X0.250	-6
AV+INIT FIN INVESTMENTS	X0.097	4	XX2.734	X3	XX7.014	X3
AV+ENDING FIN INVESTMNT	XX2.734	X3	XX7.014	X8	XX6.764	X8

FINANCIAL RATIOS                      20YY    STANDARD    20YY    STANDARD    20YY    STANDARD

CAPITAL STRUCTURE

DEBT TO EQUITY	X6%	X2%	X2%	XX4%	X7%	XX4%
CUR LIABIL TO TOTAL LIABI	X4%	X5%	X5%	X5%	X1%	X5%
FIXED ASS TO ST EQUITY	X3%	X3%	X2%	X3%	X2%	X3%
OBSOL OF PROP & EQUIP	0%	X8%	0%	X8%	0%	X8%

RELATIONSHIP WITH CREDIT INSTITUTIO

BANK DEBT TO TOTAL ASSETS	X2%	6%	X1%	8%	X0%	8%
BANK DEBT TO STOCK EQUITY	X7%	X7%	X6%	X6%	X3%	X6%
BANK DEBT TO TOTAL LIABIL	X7%	X1%	X7%	X3%	X6%	X3%
S T BANK DEBT TO CUR ASSE	0%	6%	1%	4%	X0%	4%
PERC OF TRADE BILLS DISC	0%	0%	0%	0%	0%	0%

LIQUIDITY

GENERAL LIQUIDITY	X,84	X,26	X,61	X,46	X,84	X,46
CURRENT RATIO	X,23	X,59	X,89	X,03	X,09	X,03
QUICK RATIO	X,53	X,78	X,03	X,99	X,21	X,99
TOTAL DEBT COVERAGE	X3%	-	X9%	-	-2%	-
SHORT TERM DEBT COVERAGE	XX6%	-	X5%	-	-2%	-
BANK DEBT COVERAGE	X2%	-	X6%	-	-X7%	-
INTEREST COVERAGE	XX8%	-	-	-	-	-

OPERATIONS FINANCIAL CYCLE

AV DAYS SALES IN INVENTOR	X8	X4	X2	X5	X1	X5
AVERAGE COLLECTION PERIOD	X9	X0	X4	X8	X7	X8
AVERAGE PAYABLE PERIOD	X6	X6	X9	X2	X5	X2
FINAN CYCLE MED TERM BASE	X1	-	X7	-	X3	-
FIN CYCLE WORK CAP BASE	X9	X0	X2	X8	X5	X8

PROFIT & LOSS

ASSET TURNOVER	X,84	X,13	X,95	X,33	X,61	X,33
NET PROFIT MARGIN	0%	1%	5%	2%	-3%	2%
RETURN ON AVERAGE ASSETS	-1%	2%	X0%	3%	-4%	3%
RETURN ON ASSETS	X0%	-	X5%	-	-1%	-
RETURN ON AVERAGE EQUITY	-1%	3%	X4%	7%	-6%	7%
REAL SALES EVOLUTION	X4%	X1%	-5%	11%	-X4%	X1%

\*\*\*\*\* FINANCIAL INDICATORS \*\*\*\*\*

Year-End (D/M/Y): -- -- --  
Quick Ratio -- -- --  
Current Ratio -- -- --  
Return on Sales -- -- --  
Debt to Equity -- -- --  
Solvency -- -- --  
A/R Turns -- -- --  
Inventory Turns -- -- --  
Return on Assets -- -- --  
Return on Equity -- -- --

\*\*\*\*\* BANKS \*\*\*\*\*

\*\*\*\*\* BANCO SAFRA SA CODE: 422 AGENCY: 0044 \*\*\*\*\*

Credit Facility NOT AVAILABLE

ACCOUNT MANAGER: Mr. Sample.  
AVERAGE ACCOUNT BALANCE: Undisclosed.  
BANK RATING: Excellent client.  
WITH BANK SINCE: 19YY.

\*\*\*\*\* BANCO DO BRASIL SA CODE: 3XX AGENCY: 15XX \*\*\*\*\*

Credit Facility NOT AVAILABLE

ACCOUNT MANAGER: Mrs. Sample.  
AVERAGE ACCOUNT BALANCE: Undisclosed.  
BANK RATING: Excellent Client.  
WITH BANK SINCE: 08/YY.

\*\*\*\*\* BANCO DO BRASIL SA CODE: 0XX AGENCY: 18XX \*\*\*\*\*

Credit Facility NOT AVAILABLE

\*\*\*\*\* TRADE REFERENCES \*\*\*\*\*

INFORMED SUPPLIERS

DOMESTIC

CNPJ	NAME	%PURCH BONDED
00.XXX.673/78	SAMPLE DE PLASTICOS LTDA	NO
04.XXX.093/29	SAMPLE LP BRASIL LTDA	NO
04.XXX.464/80	SAMPLE DA AMAZONIA S/A	NO
04.XXX.672/66	SAMPLE LTDA	NO

QUALITY MANAGEMENT (UPDATED ON 19/06/20YY)

QUALITY PROGRAMS

THE COMPANY HAS QUALITY PROGRAMS

MARKET (UPDATED ON 25/04/20YY)

MAIN CONSUMERS MARKET: INTERNO/EXTERNO  
SALES COMPOSITION

DOMESTIC MARKET: XX,0% REGIONS- NORTH: XX,0% NORTHEAST: SOUTH:  
MIDDLE-WEST : SOUTHEAST: X,0%

INTERNATIONAL MARKET: XX,0% COUNTRY: SOUTH KOREA.

\*\*\*\*\* PAYMENT HISTORY \*\*\*\*\*

BUSINESS BEHAVIOUR (UPDATED ON 21/05/20YY08)

SUPPLIER RELATIONSHIP INQUIRED SOURCES: 0XX  
0-6MONTHS:0 6-1YEAR:2 1-3YEAR:2 3-5YEAR:4 5-10YEAR:5 +10YEAR:3 INACT:2

PAYMENTS BEHAVIOR (NUMBER OF INVOICE) INQUIRED SOURCES: 0XX

PONCTUAL	8-15	16-30	31-60	+60	CASH
QTY %	QTY %	QTY %	QTY %	QTY %	QTY %
110 96	3 3	1 1	0 0	0 0	2 0

BUSINESS REFERENCES

	DATE	VALUE	AVERAGE
LAST PURCHASE	15/05/20YY	X.723	X.461
HIGHEST INVOICE	19/03/20YY	3X.756	X.627
HIGHEST ACCUMUL	13/03/20YY	4X.105	1X.258

\*\*\*\*\* CLIENT REFERENCES \*\*\*\*\*

INFORMED CLIENTS

DOMESTIC

CNPJ	NAME	%SALES BONDED
00.XXX.273/37	SAMPLE DA AMAZONIA LTDA	YES
02.XXX.274/60	SAMPLE ELETRONICA DO BRASIL LTDA	NO
04.XXX.861/99	SAMPLE AMAZONIA IND ELETRONICA LTDA	NO
04.XXX.552/48	SAMPLE AMAZONAS S/A	NO
43.XXX.362/07	SAMPLE ELETRONICA S/A	NO

\*\*\*\*\* PUBLIC RECORD \*\*\*\*\*

PAYMENT DEFAULT (UPDATED ON 21/05/20YY)

COMMERCIAL

NO NEGATIVE INFORMATION FOUND ON THE QUERIED TAX NB

BANKING

NO NEGATIVE INFORMATION FOUND ON THE QUERIED TAX NB

PUBLIC FILING - CONCENTRE (UPDATED ON 21/05/20YY)

SUMMARY

OCCURENCE VALUE	TOTAL	0-6MONTHS	6-12MONTHS	1-2YEARS	2-5YEARS
-----------------	-------	-----------	------------	----------	----------

PROTEST 146.XXX,94	XX	-	-	-	XX
-----------------------	----	---	---	---	----

COURT PROCEEDING	X	-	-	-	XX
------------------	---	---	---	---	----

-

MORE RECENT OCURRENCIES (UP TO 05)

COURT PROCEEDING

DATE	NATURE	GARANTEE	AMNT	DCKT	CRT	CITY/STA
19/04/20YY	SAMPLE	N		01	05	MANAUS / AM
16/09/20YY	SAMPLE	Y	X.XXX,26	01	10	MANAUS / AM

TOTAL OF OCCURENCIES = 2  
PROTEST

DATE	AMOUNT	RECORD	CITY/STA
28/03/20YY	X.X00,00	03	MANAUS / AM
27/03/20YY	X.X00,00	04	MANAUS / AM

27/03/20YY	X.X00,00	05	MANAUS / AM
27/03/20YY	X.X00,00	05	MANAUS / AM
24/03/20YY	X.X00,00	02	MANAUS / AM
TOTAL OF OCCURENCIES =		15	

\*\*\*\*\* COMMENTS \*\*\*\*\*

RATING

RISK CLASS : 5  
 AVERAGE PROBABILITY OF DEFAULT WITHIN THE RANGE: 0,45 %

Class Risk	Prinad (%)	Prinad Media (%)
1	0,00 a 0,10	0,05
2	0,10 a 0,20	0,15
3	0,20 a 0,30	0,25
4	0,30 a 0,40	0,35
5	0,40 a 0,50	0,45
6	0,50 a 0,75	0,62
7	0,75 a 1,00	0,87
8	1,00 a 1,25	1,12
9	1,25 a 1,50	1,37
10	1,50 a 2,00	1,75
11	2,00 a 3,00	2,50
12	3,00 a 4,00	3,50
13	4,00 a 5,00	4,50
14	5,00 a 8,00	6,50
15	8,00 a 10,00	9,00
16	10,00 a 15,00	12,50
17	15,00 a 30,00	22,50
18	30,00 a 50,00	40,00
19	50,00 a 99,99	75,00
20	Default - Package of relevant events debt with Financial Institutions more than 90 days late	
21	Default - Arrangement with creditors	
22	Default - Bankruptcy	

PREVIOUS NAME

SAMPLE DO BRASIL LTDA UNTIL: 03/01/20YY

HAD THE LACK OF FINANCIAL INFORMATION, IT IS NOT POSSIBLE TO SUPPLY A MAXIMUM LIMITED OF CREDIT.

-----END OF REPORT -----

This report is produced in accordance with an agreement between Coface and the customer and contains unconfirmed information compiled from third parties. Any reproduction, republication or other use of this report without Coface' express written consent is prohibited. Coface